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From parking lots to bachelor's degrees, Ben Wright has made Dunwoody better

en Wright arrived at Dunwoody for his first day of work nearly 25 years ago and walked across an unpaved parking lot into a building that looked almost 70 years old. So, when asked what's been the biggest change he's seen at the college, it wouldn't be surprising to hear him cite the campus, with the new Carlson Commons, the Elftmann Student Success Center, the technology infrastructure and, yes, the paved parking lot.

"Actually" he says, "I'm proud of the physical improvements. But the biggest change is that we've truly developed a culture of continuous quality improvement at Dunwoody. Everyone here strives to serve students better. We've fully embraced the notion of going from 'Good to Great,' and that has made all these wonderful things happen."

After 25 years in leadership positions, and the last seven as president, Dr. C. Ben Wright is retiring. And he's leaving Dunwoody in excellent shape.

During his tenure as president, Dr. Wright has overseen more than \$10 million in physical improvements and the evolution of Dunwoody Institute to Dunwoody College of Technology.

Rich Wagner named Dunwoody's Ninth President

Dr. C. Ben Wright intends to, as he says, "run through the finish line" when he completes his Dunwoody presidency on June 30, 2009, but his successor has already been named. At a special meeting of the Dunwoody Board of Trustees on Nov. 25, just before this edition of the Compass went to press, Dr. Richard J. Wagner, the College's current Vice President of Academic Affairs was named the College's ninth president. He will assume his new post on July 1, 2009. Until then, Dr. Wagner will work closely with Dr. Wright to ensure a smooth transition. "I had the good fortune of a similar transition with my predecessor, Frank Starke," said Dr. Wright, "and I really benefitted from his insights and expertise." Dr. Wagner will be profiled in the next edition of The Compass. To read more about Dr. Wagner and the leadership transition, visit dunwoody.edu/president

New academic programs have been added, including Interior Design, Graphic Design and Construction Supervision. And the College has broadened its portfolio with the development of bachelor's



President C. Ben Wright

degree programs and the Health Sciences platform that launches in September 2009. "But I'm just as pleased that we revitalized programs that were distressed," he says. "Our automotive programs struggled in the 90's and are now among our strongest. We added the Haas Center to strengthen manufacturing. We were close to shutting down printing and now it's a four-time college program of the year."

He is quick to share the credit.

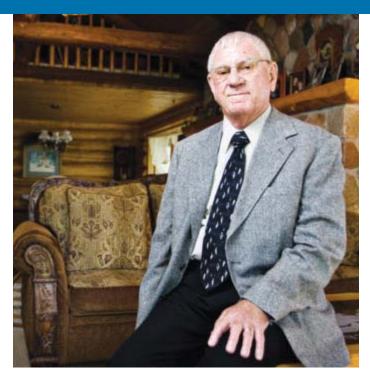
"These positive things happened because our Board of Trustees, Leadership Team and entire staff live the Dunwoody strategic plan — we don't just put it on a shelf," says Dr. Wright. "We have a very engaged Board of Trustees. For example, our student body is much more diverse today because our Board challenged us to make that happen. So we expanded our Youth Career Awareness Program, launched Dunwoody Academy, and added the Moore Multi-Cultural Center and the Women's Resource Center."

Before being named President of Dunwoody in 2002, Dr. Wright led the college's fund-raising efforts, first as Vice President of Development and then as Vice President of Institutional Advancement. That's one area where he hopes to continue to serve Dunwoody.

"Whatever role I play at Dunwoody will be determined by the new president and the Board," says Dr. Wright. "But I will continue to contribute financially, be a cheerleader and help wherever I can. I'd also like to write the official history of the college. Our home is here and our family is here, so I won't be too far away."



To read the entire interview with Ben Wright, visit, dunwoody.edu/president



Gilroy Arvig

Gilroy Arvig is 2008 Alumni Entrepreneur Award Winner

ilroy Arvig ('53, Electrical) was honored with the 2008 Alumni Entrepreneur Award at Dunwoody's Sept. 24 Evening of Recognition. Gilroy is the retired CEO of Arvig Telcom Holding Co., a telephone, long distance and cable company, serving customers in northern Minnesota and North Dakota.

Gilroy became an entrepreneur at the early age of 20 when he became president and general manager of Arvig Telephone Company when his father died. The family-run company provided telephone access to the northern Minnesota towns of Pine River and Pequot Lakes. Arvig had to quickly get up to speed with all aspects of operations — from telephone line repair to hiring and managing operators to billing customers.

After a two-year break to serve in the Army Signal Corp, Gilroy returned to Arvig Telephone and with a team of family members grew it to a company of 200 employees serving more than 40,000 customers.

Because of his experience and expertise Arvig was selected for leadership positions over the years, both in state and national industry organizations. He retired in 1994, but continues to serve on the board of two telephone holding companies and a local bank.

He has also been active in the Pequot Lakes community, serving as mayor for seven years and school board member for 12 years.



Mortenson and Dunwoody partnership goes back to 1925

The partnership between Mortenson Company and Dunwoody goes back to 1925 when company founder M. A. Mortenson, Sr. received a Certificate in Building Construction from Dunwoody. That relationship has continued to flourish over the decades and M. A. Mortenson Company received the 2008 Dunwoody Partnership Award at the Evening of Recognition event held Sept. 24. Mortenson is one of the top general contractors in the nation and has completed many high-profile construction projects, including the Walt Disney Concert Hall in Los Angeles. The company's current projects include the new stadiums for the Twins and the University of Minnesota football team.

Since its founding in 1954, the company has employed many Dunwoody graduates and student interns and has been a long-time financial contributor to the college, creating the M. A. Mortenson Endowed Scholarship Fund and supporting Dunwoody's *Good to Great* Campaign and annual fund. With the support and encouragement of current Chairman Mort Mortenson, the company also played a vital role in developing Dunwoody's successful Construction Supervision program. Today, Mortenson Senior Vice President Paul Cossette serves on the Dunwoody Board of Trustees, following the tradition begun by Mortenson Director Alice Mortenson, who served from 1987 to 1997.



Mort Mortenson



Alice Mortenson





(L to R) David Field, second year HVAC Service Program student; Janet Corio, Instructor for HVAC Service Program; and Justin Lee, second year HVAC Service Program student.

unwoody's Heating, Ventilating and Air Conditioning programs prepare graduates to tackle a very basic, very important job: making sure that indoor environments are comfortable and with as low energy cost as possible.

The basic way to do that is rather straightforward: heat or cool and then circulate air. But, of course, to do so properly requires a thorough knowledge of how the vents, ducts, furnaces, cooling units and HVAC controls interact with a building's structure and building materials. Dunwoody's program covers all aspects of the field.

HVAC systems have become quite efficient since the early 1980s, making them one of the greener sectors of construction. New methods of controlling furnaces and circulating air means that losses of heat or cooling to the outside air have decreased greatly.

In addition, innovations in construction in the past two decades have had an impact on the industry. "Building styles have become much tighter," explains George Youngvorst, Program Manager of HVAC Systems Design and HVAC Systems Servicing. "The efficiency gained by new designs, materials and better insulation is a huge positive, but that also means that air exchange and ventilation becomes much more important since recirculated air can grow stale and humid."

Youngvorst said that the latest major innovation in the field has been to improve the ability of HVAC systems to handle various zones of a building so that heated or cooled air is only delivered to the rooms that need it at any one time.

This past year, 100 percent of the graduates from the three HVAC programs found employment in the field, and the employment rate for the past decade has consistently been in the high nineties.



Students who enter the HVAC department can specialize in one of three areas:

HEATING/AIR CONDITIONING SYSTEMS DESIGN

Students learn to calculate, design and generate construction drawings and supporting documents for residential and commercial heating, ventilating, and air conditioning systems.

HEATING AND COOLING SYSTEMS: FABRICATION, INSTALLATION, SERVICE

Students learn to set up and install heating and cooling systems. The work requires the ability to read blueprints, electrical schematics and layout patterns and to install and/or fabricate various fittings, fans, ducts and other components of heating and cooling systems.

HEATING, VENTILATING AND AIR CONDITIONING SYSTEMS SERVICING

Students learn to work with and troubleshoot HVAC systems controls and how to install, repair and troubleshoot various components of steam, water and air-type HVAC systems.

Dunwoody: HVAC Excellence Approved

Dunwoody is the only two-year college in the country whose Systems Servicing program has been granted accreditation by HVAC Excellence, the largest provider of HVAC technician certification. Led by Principal Instructor Tom Kleinman, Dunwoody staff prepared an extensive self-study and hosted an in-depth onsite evaluation by a group of industry veterans. HVAC Excellence determined that the program "met or exceeded" the organization's nine standards. Indeed, in the press release announcing the accreditation, HVAC Excellence stated that the "self study and documentation provided were the best they'd received."



HVAC Programs Alumni Reunion

April 23, 2009

Reminisce. Reacquaint. Reconnect.

Invitations will be mailed out to HVAC alumni.
For details, contact Becky Seemann at (612) 381-3057
or bseemann@dunwoody.edu.

Benito Matias, Executive Director, Dunwoody Academy.

YCAP student turned director leads Dunwoody Academy

s a 15-year old in Dunwoody's Youth Career Awareness Program (YCAP) back in 1988, Benito Matias never realized how Dunwoody would shape his career. After graduating from Minneapolis' Patrick Henry High School, he took advantage of his YCAP scholarship and attended Dunwoody College's Engineering Drafting & Design program. Matias ultimately returned as manager of YCAP. "I had no idea how influential my experience in YCAP would be in my life," Matias said.

Appointed executive director of Dunwoody Academy in March 2008, Matias is now the one influencing students. Mirroring the mission of YCAP, the Academy has 202 students, 93 percent being students of color. It is a high school that emphasizes five technical teaching platforms: Manufacturing, Construction, Health Care, Automotive, and Media Arts. "For many students, our hands-on approach provides a sense of immediate gratification and sense of accomplishment," said Matias.

Dunwoody Academy offers small class sizes and provides a unique opportunity for students to take college courses at Dunwoody College, receiving college credit as early as 10th grade. It offers an extended school day option and has an extended school year. During the 2007-08 school year, the Academy had many highlights, including the establishment of interscholastic basketball teams and a student council and several site visits by students to local businesses. In addition, the Academy exceeded its \$1 million fundraising goal.

Goals for this school year focus on technical learning as well as core curriculum. Students have developed individual learning plans to track their progress and set goals in reading and math. As leader of the Academy, Benito Matias is there to help them every step of the way. "I want students to obtain the academic and social skills that allow them to pursue whatever prosperous future they desire," he said. "I care about leading this school because I find nothing more satisfying than the ability to positively influence a young person's life; leading Dunwoody Academy is a way to optimize that influence."

Health Sciences moving forward

The College is moving forward with a plan to offer healthcare-related degree programs beginning in fall 2009. Shelli Lampi was hired as Director of Health Care Programs last year to get things up and running. The Board of Trustees approved the plan and funding for the Health Sciences and Technology academic platform last spring, and the program managers for the four initial programs have all been hired.

"By all estimates, the need for trained healthcare workers is going to continue to rise over the next two decades," President C. Ben Wright said. "The Health Sciences and Technology platform is a response to that need and fits well with Dunwoody's mission to provide a hands-on technical education to a diverse group of students and grow Minnesota's pool of skilled, employed workers."

The Health Sciences and Technology team is focusing on the following career areas as they work to finalize the inaugural program offerings:

Health Information Management Technician Medical Laboratory Technician Physical Therapy Assistant Radiologic Technologist





Faculty Profile: Colleen Schmaltz

Colleen Schmaltz always knew she would be an artist. After receiving a degree in Interior Design, she worked for 25 years in the industry, 15 of those as a business owner. Colleen served on the steering committee that helped develop Dunwoody's now 3-year old Interior Design program and was then offered the position of principal instructor. In her three years at Dunwoody, Schmaltz's work has not gone unnoticed. This year, she received a Dean's Award in recognition of her contribution of service to the Interior Design program at Dunwoody.

As principal instructor, Schmaltz develops and writes curriculum, is responsible for a variety of managerial duties, and — most importantly — she teaches. She believes in a learning approach that treats students as designers, as if they were interns in her office. Integrity and ethical conduct are discussed and expected in her class, and she believes that respect by all is the key to good learning — there are no stupid questions. She fosters cooperation and teamwork in the classroom and her students' work is constantly critiqued in a way that encourages individual improvement.

"Colleen's most significant contribution to Dunwoody is her leadership to first establish, and now migrate, a 2-year Interior Design A.A.S. degree into a 4-year B.S. degree," said Jim Mathis, director of the Center for Design Technologies. "As an instructor, she brings value-added skills and determination to the program; her leadership is sound and consistent."

The decision to recast Interior Design as a bachelor of applied science program was based on industry input. The third and fourth years of the program will begin in fall 2009.

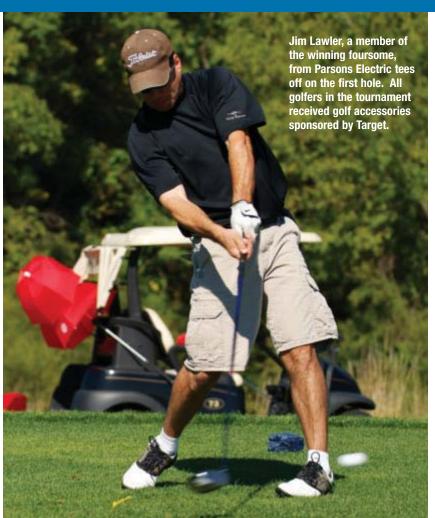
2008 Faculty Awards

DEAN'S AWARDS

Jeff Chase, Electrical Construction & Maintenance Senior Instructor Sharon Jirak, Computer Networking Systems Instructor Mary Kosuth, Arts and Science Instructor Stephan Reinarts, Automotive Technology Instructor Colleen Schmaltz, Interior Design Principal Instructor

DIRECTOR'S AWARDS

Lonny Lunn, Automotive Technology Instructor Ariane Rindo, Arts and Science Gateway Instructor







Dunwoody connects with Legends

Dunwoody decided to make a location change for its Alumni and Friends Golf Tournament this year. The Sept. 16 event was held at the Legends Golf Club, a championship course with an emphasis on the native environment. The course is situated in an area where wetlands and forest meet and includes several creeks and ponds and a 30-acre lake. While enjoying the majestic course, alumni and guests generously donated funds for Dunwoody's student scholarship fund. A total of 12 scholarships were funded as a result of the Sept. 16 event. Many thanks to Todd Legut, chair of the Golf Committee, and his committee members for planning the event.

Legends

Join us in 2009!

The 2009 Dunwoody Alumni and Friends Golf Tournament will be held Tuesday, Sept. 22, at the Legends Golf Club in Prior Lake, Minn. Get your registration in before the early bird deadline of May 1, 2009, to receive a free golf polo. Cost is \$125 per golfer. Contact Marilyn Marion at (612) 381-3052 or mmarion@dunwoody.edu for more information and to reserve your spot today!

A BIG THANK YOU TO OUR SPONSORS

Dunwoody extends its thanks and appreciation to the companies who contributed financially to the success of this year's golf tournament.

TOURNAMENT SPONSOR: Target

iaiyet

BIRDIE SPONSORS:

Metropolitan Mechanical Contractors Swanson and Youngdale Egan Company

PAR SPONSORS:

Beaupre Aerial Equipment
Knutson Construction
Escape Fire Protection
M.A. Mortenson Company
Sexton Printing
Ceco Concrete Construction
John Adamich's Dodge of Burnsville
Kraus-Anderson Insurance
Wells Concrete Products

Kate L. Dunwoody Luncheon honors "women who shine"

his year's Kate L. Dunwoody Luncheon acknowledged the achievements and significance of women at Dunwoody, past and present, who exhibit character traits of the late Mrs. Dunwoody.

Jane Bolton, a Construction Project Supervision student and the only female in the program, was awarded the Kate L. Dunwoody Scholarship for showing dedication to community service. Jane returned to higher education to help fulfill her dream of becoming a site manager for Habitat for Humanity. She said that she was honored to be recognized and hopes to realize even a fraction of Kate L. Dunwoody's philanthropic achievements.

The keynote speech was delivered by Jill Blashack Strahan, a technical college graduate and founder and CEO of Tastefully Simple, a gournet food company and one of the fastest growing businesses in the country. She discussed her philosophies for success and what it takes for a person to shine taken from her recently published book *Simply Shine: Stories that Stirred the Fire*. She specifically talked about how to continue to shine when faced with adversity.

She told the audience: "People must celebrate what is right in the world when they are most stressed."

Nearly 200 students, faculty, staff and guests attended the eighth annual edition of the luncheon.

(L to R) Dunwoody friend Marge Wood and scholarship awardee Jane Bolton connected with keynote speaker Jill Blashack Strahan.







Youth Career Awareness Program celebrates 20 years

wo decades of youth outreach is something to be proud of. Dunwoody's Youth Career Awareness Program (YCAP) celebrated that achievement at its graduation ceremony Friday, Aug. 15. The ceremony honored the 165 high school students from Minneapolis, St. Paul and other parts of the metro area who completed this year's YCAP program, including the six-week summer session.

The event featured a keynote speech by Benito Matias, former YCAP manager and executive director of Dunwoody Academy, a Minneapolis charter high school with an emphasis on technical education that is sponsored by Dunwoody College. Matias is an inaugural graduate of the YCAP program, which was launched in 1988.

YCAP Manager Arcelle Taylor talked to several parents at the event.

"They were just elated that their child could be part of a program that had been around for so long," she said. "The event really boosted their belief in YCAP and Dunwoody."

The four-year YCAP program focuses on underrepresented students, particularly students of color, who have completed ninth grade and have the potential and desire to succeed in a technical career. In addition to introducing students to the technical programs available at the College, YCAP helps students improve their math, English and study skills and requires them to complete several community service projects. This year's group worked with such organizations as People Serving People, the Salvation Army and the Phyllis Wheatley Community Center.

But YCAP isn't all work. Students visit local businesses, including this year a trip to Best Buy to hear Earvin "Magic" Johnson speak. There was also a celebratory visit to Valleyfair and a new experience for some of the students — a camping trip to Boy Scouts of America Camp Sterns in South Haven, Minn.

More than 1,100 youth have participated in YCAP over its two decade history. Students must be in good standing with their schools and maintain a minimum 2.5 grade point average. Students who complete the four-year YCAP program receive a scholarship to attend Dunwoody College upon graduation from high school and successful application to the College.

YCAP participants are not required to apply to Dunwoody, but many of them do. In fact, all 64 members of this year's graduating YCAP class enrolled at the College this fall.





Joe Lynch, co-founder of WestAIR Heating & Cooling.

COMPANY RECOGNITION: Joe Lynch's WestAIR Heating & Cooling still growing after 20 years

Many Dunwoody alumni have gone on to become successful entrepreneurs, business owners and leaders in their field. Here's a look at one Dunwoody alumnus who, with his Dunwoody experience and entrepreneurial spirit, started WestAIR Heating & Cooling, a small business that has been growing for more than 20 years.

fter graduating from Dunwoody in both the Sheet Metal (1982) and Refrigeration (1985) programs, Joe Lynch landed a job at Riccar Heating. Soon after, he partnered with the owners of that company to incorporate WestAIR Heating & Cooling in 1986.

In the beginning, WestAIR, had only two employees providing service calls as well as furnace and air conditioning replacements in the area. It then expanded to include residential new construction HVAC and light commercial HVAC. Currently, WestAIR employs 17 workers — two of whom are Dunwoody graduates. Now, as president of the company, Joe owns WestAIR with his wife Lisa.

"We are proud of our company's retention, not just with our employees, but with our customers as well," Joe said. "Currently, we have four employees that have been with our company for over 15 years. We also continue to do business with some of our original customers. We treat our customers as our friends. To me, it is important to remain hands-on and provide excellent customer service. As my customer, I'll let you know how I would do the job if it were my house."

WestAIR provides a variety of residential and commercial HVAC services which include installation and service of HVAC equipment, geothermal and air-source heat pumps, duct and dryer vent cleaning, service maintenance, and extended warranties. Technicians at the company are also North American Technician Excellence (NATE) certified.

Joe definitely appreciates his time at Dunwoody. "I salute three teachers that I had while at Dunwoody: Jeff Ylinen, Bill Jordan, and Mike Engelbretson," he said. Joe is serving as the chair of the 2009 HVAC Alumni Reunion. For details on the reunion, see the story on the HVAC programs (page 4).



Giving in a troubling economy

Your support for Dunwoody's Annual Fund will help accomplish our ultimate goal of helping students find jobs. We are aware that this is a difficult time for many of you and want you to know that your continued support is appreciated and will continue to make a difference and will continue to make a difference.

One way to stretch your gift is through a matching gift. Many companies will give \$1 for every dollar you contribute, and in some cases they will double match. If you are unsure if your company matches, please contact your HR department or give us a call and we can check to see if your company matches.

Visit our online giving page at

www.dunwoody.edu/donate to renew your pledge. For more information, please call John Chandler at (612) 381-3061. Thank you for giving back to Dunwoody!

Holiday gift opportunities

The Alumni and Friends Walkway has become a neat way to recognize friends and family who attended Dunwoody



and those who support this great institution. For \$250 or \$500, you can honor someone by ordering a brick to be installed on the walkway outside the Carlson Commons Entrance of the Minneapolis campus.

Visit our online giving

page at **www.dunwoody.edu/donate** to learn more. For more information, please call John Chandler at (612) 381-3061.



Dunwoody Board of Trustee chair Gary Petersen and former chair Andrea Newman were recently welcomed into the Dunwoody Legacy Association for their commitment to Dunwoody in their estate plans.



(L to R) Chelle and Amy Luesse, Shaun Manning, LaVern and Delores Smith, and Gary Petersen were inducted into the Dunwoody Legacy Association at the annual October luncheon. Thank you new Legacy Association members!



Andrea Newman passes Board chair's gavel to Gary Petersen

Andrea Newman's successful two-year term as chair of the Dunwoody Board of Trustees has drawn to a close. Long-time Dunwoody board member Gary Petersen has assumed the role of chair and will lead the board for the next two years.

During Newman's tenure, Dunwoody experienced a period of tremendous growth and development, including:

- Inauguration of the new Bachelor of Science degree in Applied Management
- Creation of the new Health Sciences cluster of programs
- A 5-year high in student enrollment
- Exceeding 20 percent enrollment for students of color
- Dedication of the Moore Multi-Cultural Center, the Ferrara Career Services Center, the Adamich Automotive Lab, and the Harper Center of Graphics Technology

Newman, a corporate executive with Best Buy, will continue to serve Dunwoody as chair of the Board's Human Resources committee.



Make a Difference to Future Generations of Students

Include Dunwoody in your will

As a way to give back, please consider a gift in your estate plan to help future generations of Dunwoody students achieve career success and direction for life. If you desire to remember Dunwoody in this meaningful way, you and your attorney will need to know Dunwoody's legal name and address:

Dunwoody College of Technology 818 Dunwoody Blvd. Minneapolis, MN 55403

The following sample provisions may also be useful to you and your attorney:

Special Bequest

I give, devise and bequeath _____(insert sum, percentage of estate, or description of property) to Dunwoody College of Technology, a Minnesota nonprofit corporation.

Residual Bequest

I give, devise and bequest all of my property which I may own at the time of my death, real, personal and mixed of any nature, which shall remain after payment and distribution of the items described above, to Dunwoody College of Technology, a Minnesota nonprofit corporation.

For questions, contact Becky Seemann at: (612) 381-3057 or bseemann@dunwoody.edu

Do you have a story to tell? **Have you recently** been married? Had a baby? **Retired? Received** a promotion? Moved? Send anv and all alumni news updates and/or pictures with captions to: kchristopherson@ dunwoody.edu or **D**unwoody Alumni Department, Attn: Kat Christopherson, 818 Dunwoody Blvd., Minneapolis, MN 55403. Or call (612) 381-3064

1934

Edward Kolinski, Electrical, started his thirtieth year of retirement. He has been a member of the I.B.E.W. Local 160 for more than 71 years. Edward and his wife Mary celebrated their 69th wedding anniversary on June 20. The two have seven grand children and 11 great grandchildren.

1956

Gordon Groseth, Electrical, is enjoying his second decade of retired life. He retired from a technician position with U.S. West back in 1990.

1959

Dan Holte, Building, Construction, Drafting and Estimating, is retired from his career as a hotel owner and manager. He and his wife Marian are enjoying country living and engaging in such hobbies as gardening, fishing, hunting and downhill skiing.

1961

Scott R. Mead, Electrical, is retired after working 38 years for IBM. He says his current occupation is working for his wife on home projects.

1981

William J. Taft Jr.,

Mechanical Engineering, is lucky to be alive after suffering major injuries in a car accident in 2002. He currently lives with his son at a lakefront home in Duluth and volunteers at a local recycling center.

1989

William "Willy" M. Hoskins,

Electrical Construction, was recently appointed by Governor Tim Pawlenty to the Board of Electricity. The Board, with 11 members appointed by the Governor, consists of 12 members, including the Commissioner of Labor and Industry. Hoskins is a master electrician with Hoskins Electric, Inc. He has previously served on the Board of Electricity as a representative of journeyman electricians. For this term, which expires Dec. 31, 2010, Hoskins has been appointed as a representative of master

electricians. Hoskins, who lives in Caledonia, Minn., is also a volunteer firefighter and treasurer for the Caledonia Fire Relief Association.

1993



Thomas Everson,

Engineering, Drafting & Design, was hired at Schenck AccuRate in Whitewater, Wis. as a mechanical engineer. The company is an industry leader in manufacturing and supplying quality bulk material handling equipment to the chemical, food, pharmaceutical, cement, and gypsum industries. Everson joined Schenck AccuRate with 15 years of design experience in the paper machine and automation industries. He currently resides in Beloit, Wis.



MANUFACTURERS REUNITE

Past graduates of the Manufacturing Program at Dunwoody reunited on Thursday, Oct. 23. The alumni and guests returned to Dunwoody to see what changes the college and their program had gone through. Attendees had lunch with the president, personalized campus tours, networking opportunities, and a chance to reconnect with former instructors and classmates.

2008 Scholarship Luncheon: A message of thanks

Dunwoody honored 2008 scholarship donors at its third annual scholarship luncheon held Nov. 6 in the McNamara Center. Donors were able to meet some of the students who have benefited from their scholarship donations and enjoy lunch and a program.

The tables were decorated with messages in bottles — messages that were actual words of thanks written by Dunwoody scholarship recipients.



Paul Ansolabehere, vice president of operations of Anagram International, gave the keynote speech at the luncheon. Anagram is the world's largest manufacturer of Mylar balloons.



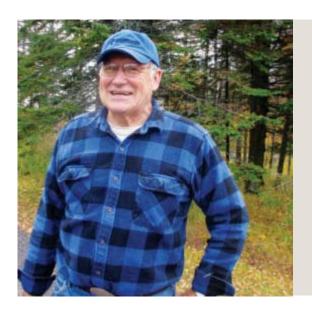
(From left) James A. Frisell ('75, Architectural Drafting & Estimating) and James Basara ('75, Electrical Construction) each were given an Institutional Advancement Award for their work to encourage alumni giving.

The label on the bottles that contained the messages of thanks from Dunwoody scholarship recipients.



Marc Steadman, member of the Board of Trustees and vice president of construction property development for Target Corp., and student speaker at the luncheon Kate Wistrand, Interior Design student and president of the Dunwoody chapter of the Phi Theta Kappa Honor Society.





Alumni Gathering on Minnesota's North Shore

Many thanks to **Mike Hoops** for hosting the first ever October Dunwoody Alumni Gathering in Duluth, Minn. Mike's energy and enthusiasm to encourage Dunwoody alumni to reconnect brought a full house of more than 50 to the Pickwick Restaurant. Mike, a 1968 Automotive grad, lives in Two Harbors and is retired from a successful career managing operations of Gooseberry Falls and Tettegouche State Parks on Minnesota's North Shore.

In Memoriam

Dunwoody extends its sympathies to the families and loved ones of the following alumni and friends who have recently passed away:

Robert H. Atchison

1963 Machine Shop Notified August 29, 2008

Douglas B. Berger

1949 Refrigeration May 29, 2008

John J. Blasack

1957 Automotive Service Technology Notified August 26, 2008

William Braun

1946 Engineering Drafting & Design Technology Notified October 22, 2008

De Vere Gaylo Brekke

1949 Electrical Construction Notified August 28, 2008

Lowell E. Brown

1960 General Mechanics July 15, 2008

Donald A. Chartier

1960 Electrical Construction *March 24, 2008*

Peter J. Demma

1949 Engineering Drafting and Design Technology June 3, 2008

Walter J. Dierks

1957 Baking November 20, 2006

Allen W. Ekstrom

1943 Radio/Mechanics Notified August 5, 2008

Harvey L. Felber

1934 Electrical September 9, 2008

Roland Neal Hansen

1954 Electrical September 21, 2008

Myron W. Hass

1965 Machine Tool Technology August 3, 2007

Duane R. Henry

1961 Electronics
November 10, 2008

Mark Owen Johnson

1991 Electrical Construction June 23, 2008

Neil L. Johnson

1957 Machine Tool Technology June 19, 2008

Ellsworth R. Jorgenson

1943 Machine Tool Technology Notified September 18, 2008

Robert A. Keepers

1969 Automotive Service Technology November 9, 2007

Kenneth J. Lipetzky

1976 Machine Tool Technology July 13, 2007

Donald A. Morton

1978 Electrical Construction June 8, 2008

Roger J. Musolf

1984 Electrical Construction Notified September 2, 2008

Lyman E. Olson

1954 Sheet Metal Notified August 28, 2008

Chell A. Peterson

1936 Machine Tool Technology January 24, 2008

Elvin A. Peterson

1950 Refrigeration January 11, 2008

Frank Pierce

1941 Machine Tool Technology Notified August 29, 2008

Charles J. Pollman

1948 Baking August 18, 2008

Donald Reinitz

1958 Engineering Drafting & Design Technology Notified September 2, 2008

Neil Z. Rodewald

1992 Baking *May 20, 2008*

Michael G. Schabert

1984 Refrigeration

Notified September 30, 2008

Ernest T. Shimoko

1951 Baking *May 6, 2008*

Harold V. Steffen

1948 Auto Mechanics November 12, 2008

Arnold Stillwell

1955 Machine Tool Technology June 25, 2008

Calendar of Wents

Be sure to save the date for these exciting upcoming events!

JANUARY

- 24 Florida Alumni Reunion Naples, Fla.
- Alumni Board of Managers

 Quarterly Meeting

FEBRUARY

- Arizona Alumni Reunion Sun City, Ariz.
- Arizona Alumni Reunion Mesa, Ariz.

MARCH

- 6 Winter Quarter Graduation
- 16 Spring Quarter Begins

APRIL

- 22 Alumni Board of Managers Quarterly Meeting
- 23 HVAC Programs Alumni Reunion

MAY

- 13 50-Year Club Luncheon
- 28 Good to Great Campaign Celebration

JUNE

- 5 Spring Quarter Graduation
- 10 Summer Quarter Begins

JULY

Annual Meeting of Dunwoody Alumni AssociationAlumni Board of Managers Annual Meeting

SEPTEMBER

Dunwoody Alumni & Friends
Golf Tournament
Legends Golf Club
Prior Lake, Minn.





Dr. C. Ben Wright, President

DEAR FRIENDS:

Thanks to the commitment and support from alumni and friends, along with the dedicated work of faculty, staff and board members, the 2007-08 academic and financial year was another outstanding one for Dunwoody College of Technology:

- We had a balanced operating budget for the 11th consecutive year
- Ninety-five percent of our 2008 graduates found jobs in their desired career areas within six months of graduation, despite a 25-year high in unemployment in Minnesota
- We achieved an important diversity milestone when students of color accounted for 23 percent of our total student body
- Dunwoody Academy high school, sponsored by Dunwoody College of Technology, completed its first year
 of operation, providing a new kind of educational opportunity in a struggling part of Minneapolis
- Our Youth Career Awareness Program (YCAP) celebrated its 20th year of exposing technical careers to enthusiastic, ambitious high school students
- Fund-raising during the year jumped to \$6 million (from \$4.4 million) while the Good to Great Campaign reached \$27.3 million; an additional \$1 million was raised to support Dunwoody Academy
- We dedicated the Ferrara Career Services Center, the Harper Center of Graphics Technology and the Adamich Automotive Lab each made possible through generous gifts from long-time Dunwoody supporters

I am also pleased to report that the 2008-09 school year started strong despite the challenging economic times in which we find ourselves. We opened the school year with a five-year high in enrollment with more than 1,600 students. Sixty-four of these students are 2008 graduates of YCAP, all on scholarships provided by generous donors. While current enrollment trends are positive, we will continue to be financially vigilant and will work to aggressively control costs during this time of great uncertainty.

As you may know, I am retiring from Dunwoody next June, making this my last annual report letter. But I leave knowing that the College is in excellent hands and has an especially bright future. As students weigh the return on their educational investment and employers demand increasingly skilled and well-rounded workers, Dunwoody's brand of hands-on, applied education will be in even greater demand. And with your support, Dunwoody will continue to fulfill the mission of our founder, William Hood Dunwoody, and produce even stronger and more highly valued "Graduates Who Are Worth More."

Very sincerely,

C. Ben Willer

C. Ben Wright, Ph.D. President

Academic Departments and **Programs**

Applied Management and Entrepreneurship

Bachelor of Science in Applied Management (2+2 completion)
Bachelor of Science in Applied Management, Management
Information Systems concentration (2+2 completion)
Dunwoody Center for Leadership and Entrepreneurship
Carlson Certificate of Quality

Arts and Sciences

Automotive Technology

Automotive Collision

Automotive Collision Repair and Refinishing Automotive Collision Apprenticeship

Automotive Service

Automotive Service Technology Toyota T-TEN Honda PACT Chrysler College Automotive Program Automotive Technician Apprenticeship Cooperative

Building Design, Construction and Service Technology

Architectural Drafting and Estimating
Construction Project Supervision
Electrical Construction Design and Management
Electrical Construction and Maintenance
Heating and Cooling Systems
Heating/Air Conditioning Systems Design
Heating, Ventilation and Air Conditioning
Systems Servicing
Interior Design

Computer Technology

Web Programming and Database Development Computer Networking Systems

Design and Graphics Technology

Graphic Design Press and Finishing Technology Prepress Technology

Health Sciences and Technology

Coming to Dunwoody in 2009

Robotics and Manufacturing

Automated Systems and Robotics Electronics Technology Engineering Drafting and Design Technology Machine Tool Technology Welding Technology

Elftmann Student Success Center

Gateway









MISSION

The mission of Dunwoody is to provide career-focused, applied education leading to immediate jobs and successful careers in business and industry.

CORE VALUES

- We value practical, applied learning.
- · We believe in instilling a strong work ethic.
- We embrace continuous quality improvement as our way to become best in class.
- We value a diverse faculty, support staff, and student body and their unique contributions to an inclusive Dunwoody community.
- We value high performance within an environment of trust, respect, teamwork, and personal accountability.

VISION

Dunwoody's vision is to provide "for all time" a place where people of diverse backgrounds receive learning opportunities that prepare them for "the better performance of life's duties."

2007-2008 Dunwoody Contributors

As a private, tax-exempt organization, Dunwoody College of Technology could not prosper without support and gifts from individuals, corporations, foundations, and other community organizations. This list of contributors honors those people and organizations who gave to Dunwoody from July 1, 2007 through June 30, 2008. Each of these contributors deserves our deepest thanks and appreciation. Businesses owned or operated by Dunwoody alumni are identified with *. The names of alumni contributors are followed by their year of graduation or last enrollment. The names of current employees of Dunwoody College of Technology are followed by ^S; the names of retired employees are followed by ^R. If your name has been inadvertently omitted or misspelled, or if your company is alumni-owned or operated and has not been so indicated, please accept our sincere apologies. <u>Please bring the oversight to our attention by contacting the Development Office at (612) 381-3052, or at mmarion@dunwoody.edu.</u>

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The *Legacy Association* recognizes donors who have provided for the school through their wills, trusts, gift annuities, and other deferred gifts. In addition to the individuals listed below, 29 donors have informed the school of their intention to make deferred gifts to Dunwoody but prefer to remain anonymous.

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Dunwoody's new Recognition Hall highlights the Legacy Association, a membership comprised of special friends who have made provisions for Dunwoody students in their estate plans.

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Dunwoody College of Technology

STATEMENTS OF FINANCIAL POSITION

Years ended June 30, 2008 and 2007

ASSETS	2008	2007
CURRENT ASSETS		
Cash and Cash Equivalents	\$ 1,184,232	\$ 1,398,718
Accounts Receivable, Net of Allowance	1,057,527	1,049,829
Pledges Receivable, Current Portion	702,603	643,955
Prepaid Expenses	182,622	257,163
Total Current Assets	3,126,984	3,349,665
OTHER ASSETS	22 522 656	06 000 000
Investments	23,532,656	26,899,030
Assets Held Under Split-Interest Agreements	9,825,039	10,893,596
Pledges Receivable, Net of Allowance and Current Portion	956,765	763,208
Total Other Assets	34,314,460	38,555,834
PROPERTY, PLANT, AND EQUIPMENT		
Land	828,504	828,504
Buildings and Improvements	26,129,334	25,548,275
Furniture, Fixtures, Machinery, and Equipment	15,687,813	14,855,820
Construction in Progress	387,053	720,526
Less: Accumulated Depreciation and Amortization	(29,188,694)	(26,225,475)
Net Property, Plant, and Equipment	13,844,010	15,727,650
Total Assets	\$ 51,285,454	\$ 57,633,149
LIABILITIES AND NET ASSETS	<i>2008</i>	<i>2007</i>
CURRENT LIABILITIES		
Line of Credit	\$ -	\$ 8,350,000
Note Payable	Ψ -	150,727
Current Maturities of Capital Leases	680,618	1,033,691
Current Amount of Deferred Revenue	280,663	196,701
Accounts Payable	980,733	1,216,833
Interest Rate Swap Agreement	88,875	-,,,
Accrued Compensation and Related Benefits	1,313,691	1,284,868
Total Current Liabilities	3,344,580	12,232,820
LONG-TERM LIABILITIES	Ф. 0.050.000	
Long-Term Debt, Net of Current Maturities	\$ 8,250,000	404.000
Capital Leases, Net of Current Maturities	22,994	481,323
Charitable Remainder Trust Obligations	106.000	383,610
Annuity Obligations Accrued Pension Liability, Net of Current Portion	196,088 2,949,741	213,931
Environmental Remediation		1,581,493
NEI Estimated Payable	152,994	152,994 152,306
Deferred Revenue, Net of Current Portion	1,730,667	1,852,651
Total Long-Term Liabilities	13,302,484	4,818,308
		
Total Liabilities	16,647,064	17,051,128
NET ASSETS		
Unrestricted:		
Undesignated	(3,948,504)	536,436
Board Designated	16,720,116	16,720,116
Total Unrestricted Net assets	12,771,612	17,256,552
Temporarily Restricted	9,267,238	11,193,919
Permanently Restricted	12,599,540	12,131,550
Total Net Assets	34,638,390	40,582,021
Total Liabilities and Net Assets	\$ 51,285,454	\$ 57,633,149
THE ENDINGS WHO I TOUT ISSUED	Ψ 01,200,70 1	Ψ 07,300,149

Dunwoody College of Technology

STATEMENTS OF ACTIVITIES

Years ended June 30, 2008 and 2007

_	UNRESTRICTED	2008 TEMPORARILY RESTRICTED	PERMANENTLY RESTRICTED	TOTAL	2007 TOTAL
OPERATING REVENUE AND SUPPORT					
Tuition and Other Related Income	\$ 17,831,565	\$ -	\$ -	\$ 17,831,565	\$ 16,284,254
Gifts and Contributions	2,614,174	-	-	2,614,174	2,272,047
Investment Income at Spending Rate	1,533,245	-	-	1,533,245	1,382,425
Other	788,681			788,681	746,791
Total	22,767,665	-	-	22,767,665	20,685,517
Net Assets Released from Restrictions	4 700 750	(4.700.750)			
Satisfaction of Program and Other Restrictions	1,762,756	(1,762,756)			
Total Operating Revenue and Support	24,530,421	(1,762,756)	-	22,767,665	20,685,517
OPERATING EXPENSES					
Student Programs	17,850,074	-	-	17,850,074	16,420,469
Academic Support	2,405,530	-	-	2,405,530	2,218,187
Management and General	5,277,911	-	-	5,277,911	5,363,253
Fundraising	372,302			372,302	341,042
Total Operating Expenses	25,905,817			25,905,817	24,342,951
Total Operating Expenses Over	(,			()	
Operating Revenue and Support	(1,375,396)	(1,762,756)	-	(3,138,152)	(3,657,434)
OTHER NON-OPERATING ACTIVITY					
Investment Income (Loss) Greater than					
Spending Rate	(1,652,421)	(1,284,643)	-	(2,937,064)	4,011,426
Change in Pension Liability Including	(4.000.040)			(4.000.040)	(010.000)
Comprehensive Income Gifts and Contributions	(1,368,248)	1,136,508	- 449,277	(1,368,248) 1,585,785	(316,939) 1,209,015
Other Revenue	-	2,923	449,211	2,923	1,209,015
Unrealized Loss on Interest Rate	_	2,923	-	2,923	-
Swap Agreement	(88,875)	_	_	(88,875)	_
Reclassification of Net Assets	-	(18,713)	18,713	-	-
Total Other Non-Operating Activity	(3,109,544)	(163,925)	467,990	(2,805,479)	4,903,502
CHANGE IN NET ASSETS BEFORE					
CUMULATIVE EFFECT OF CHANGE IN					
ACCOUNTING PRINCIPLE	(4,484,940)	(1,926,681)	467,990	(5,943,631)	1,246,068
Cumulative Effect of Change in Accounting Principle Defined Benefit Plans (FASB 158)					(669,029)
CHANGE IN NET ASSETS	(4,484,940)	(1,926,681)	467,990	(5,943,631)	577,039
Net Assets - Beginning	17,256,552	11,193,919	12,131,550	40,582,021	40,004,982
NET ASSETS - ENDING	\$ 12,771,612	\$ 9,267,238	\$ 12,599,540	\$ 34,638,390	\$ 40,582,021

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Ways to Give

More than 85% of Dunwoody students receive some type of financial assistance. Dunwoody is able to subsidize part of the tuition and offer financial aid to students because of contributors like you. Philanthropy takes all types. Below are just some of the ways to make a gift to the College. For additional information on how you can make a difference in the education of Dunwoody students, contact the Office of Development and Alumni Relations at: (612) 381-3064 or visit www.dunwoody.edu/donate.

ANNUAL FUND

Contributions to Dunwoody's Annual Fund make it possible to subsidize student tuition by keeping operational costs as low as possible. Annual Fund gifts can now be made through automatic withdrawal, check, credit card payment or via the Web. Dunwoody also encourages those who have matching gift programs through their companies to take advantage of those programs. Contact Mary Meador at (612) 381-3048.

CAPITAL GIFTS

Dunwoody is in the midst of its \$30 million *Good to Great* Campaign. Gifts made to the campaign help to maintain and create new facilities to provide Dunwoody students with a best-in-class learning environment. The College was also awarded a challenge grant from the Bush Foundation that matched up to \$500,000 on all gifts from alumni and individuals of \$50 to \$250,000 made by June 30, 2008. These monies will go toward capital improvements, endowed scholarships, and new construction projects on campus. For specifics on Dunwoody's *Good to Great* Campaign, contact Mark Skipper at (612) 381-3054.

ANNUAL FUND GIVING CLUB LEVELS

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SCHOLARSHIPS

Dunwoody scholarship contributions can be made in a variety of ways, whether it be to Dunwoody's General Scholarship Fund or to an Endowed Scholarship in the name of a loved one. Dunwoody scholarships are offered in many different varieties, including program-specific, need-based, merit-based, and organization affiliations. Dunwoody students are grateful for the scholarship support they receive to pursue their Dunwoody education. Contact Randy Sims (612) 381-3053.

ALUMNI AND FRIENDS BRICK CAMPAIGN

Preserve your spot in Dunwoody's history by placing a brick order today. Your brick will be displayed in Dunwoody's new Alumni and Friends Walkway outside the Carlson Commons entrance. The Alumni and Friends Brick Campaign efforts are being led by Automotive alumnus Gib Syverson. Contributions to the Campaign go to support Dunwoody's capital initiatives. To place your brick order, visit www.dunwoody.edu/donate or contact John Chandler at (612) 381-3061.

WILLS AND ESTATE PLANS

Dunwoody is proud to have over 100 current members of the Dunwoody Legacy Association, made up of alumni and friends who have made provisions in their wills or estate plans for the College. Your will is more than just a legal document. It reflects your personal values, love and concern for family, friends, and your community. One way to show your love and concern for others is to include a bequest to charitable institutions such as Dunwoody. A bequest can be a lasting memorial to your values and will make a difference in future generations of Dunwoody students. Contact Becky Seemann at (612) 381-3057 for additional information.

The Compass is published and distributed by Dunwoody's Office of Development and Alumni Relations during the winter, spring and summer months for alumni and friends of the college. Comments and suggestions are welcome and should be addressed to: Office of Development and

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Dr. C. Ben Wright, President

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