WINTER 2010 ANNUAL REPORT EDITION

THE

For alumni and friends of Dunwoody College of Technology Dass

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2010 Alumnus Tom Larson and Principal Instructor Frank Claude with a Fanuc M410i Robot

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2010 Alumni Achievement Awardee: John Adamich

John Adamich knows how to stay connected. Whether it's Hibbing High School, or Dunwoody College, or Burnsville, the city where his car dealership has been located for many years, when John benefits from a community, he always gives back. For that reason, John Adamich is Dunwoody's Alumni Achievement Awardee for 2010.

After graduating from Hibbing High School, John attended Dunwoody and graduated in 1954 from the Automotive Service program. He worked in service, sales and management at Northside Mercury for 20 years and then in sales and management at Prestige Lincoln Mercury for a decade. In 1983 he purchased Dodge of Burnsville, Inc. with his wife Betty. They become sole owners in 1994.

The company also includes their son Greg who works as the service manager and son-in-law Mark Saba who serves as general manager.

While managing the dealership, John has also been very active with his alma mater. In 2003, John was instrumental in the creation of the Dunwoody Chrysler Automotive Program. Since 2004, John has provided leadership as a member of the Dunwoody Alumni Board of Managers. He and Betty established scholarship funds for graduates from Dunwoody Academy and Hibbing High School to attend Dunwoody College of Technology. In 2008, the College dedicated the Adamich Automotive Lab in recognition for the volunteer support John and Betty have provided over the years.

John has also been an active supporter of the city of Burnsville and its community. He served on the Board of Directors of the city's Chamber of Commerce from 1995 to 1997 and on the Board of Directors of the Burnsville Foundation from 1999 to the present. He was named Burnsville Business Person of the Year in 1999 by the Chamber of Commerce. His charitable work has also extended to the Leukemia Society and Fraser Community Services.

Evening of **Recognition**



The John and Betty Adamich family



Left to right: Dunwoody Board of Trustees members Ted Ferarra, Bob Carlson, Gary Petersen and Graco Inc. CEO Pat McHale and President Rich Wagner



The Graco Inc. employees who attended the Evening of Recognition

Dunwoody College of Technology held its annual Evening of Recognition Sept. 16, 2010 on campus. Alumni John Adamich and Doug Olson were honored as was industry partner Graco Inc.



The Doug Olson family

2010 Partnership Award: Graco Inc.

Founded in 1926, Graco Inc. is a world leader in fluid handling systems and components. Through The Graco Foundation, the company has been a significant supporter and advocate for technical education at Dunwoody College. Graco has established student scholarships and donated equipment, provided student work internships, and provided volunteer leadership on the Dunwoody Board of Trustees.

Graco products move, measure, control, dispense and spray a wide range of fluids and viscous materials used in lubrication, commercial and industrial settings. The company's success is based on its unwavering commitment to technical excellence, world-class manufacturing and superior customer service. The company's corporate headquarters are in Minneapolis, Minn., and it employs approximately 2,045 people worldwide.



Barbara "Babs" Gray Koch, daughter of Graco Inc. founder Leif Gray



2010 Alumni Entrepreneur of the Year: Doug Olson

Dunwoody "was the school to go to" if you wanted to be part of the electrical industry, says Doug Olson. So that's where he went, and two decades later he became president and co-owner of Premier Electrical, and his career as an entrepreneur was launched.

After attending Dunwoody, Doug worked as an electrician for various firms and began his apprenticeship training. He became a licensed Journeyman Wireman in 1971, and in 1975 was hired by Premier Electrical Corporation.

A little more than a decade later, Premier Electrical's owner decided to divest his holdings in the company, and agreed to sell the Twin Cities location to Olson and his co-worker Fred Jahnke. Since taking over in 1987, the two have diversified the services the company offers, grown it to about 200 employees (including several Dunwoody alumni), and more than tripled yearly revenue.

Premier Electrical, which is located in Brooklyn Park, is now known for taking on unique projects and, according to Doug, benefits from a lot of repeat business from satisfied customers.

To succeed as an entrepreneur, Doug says you need to have "the ambition and the drive to make something successful as little or large as it might be." But that you also need to "really enjoy what you do" otherwise you'll burn out.

Doug served six years on the Board of Directors of the Minneapolis chapter of the National Electrical Contractors Association (NECA) and then three years as president (1998-2000) and four years as governor (2001-2004). During that time he worked to bring about the Minneapolis Joint Apprenticeship and Training Center. In 2003, he received NECA's Jame J. McGraw award for that effort and was also inducted into the NECA Academy of Electrical Contracting.

He has also served on the Dunwoody Alumni Association Board of Managers and been an active volunteer with the College's Annual Fund.

STUDENT FOCUS



The Kate L. Dunwoody Family of **Scholarships: LouAnne Reger** Berg Scholarship Fund, Talla **Skogmo Scholarship Fund,** WCA Foundation Scholarship Fund, Women Business Owners Scholarship Fund, Brigham Women in Manufacturing Technology Scholarship.

To learn more about supporting women at Dunwoody, please contact Mary Meador at (612) 381-3048 or mmeador@dunwoody.edu

"One of the best lessons I learned from my dad: **'Whenever you** start thinking you're important, try showing up alone.""



Recognizing women at Dunwoody (L to R): Tina Foss, 3rd year, Interior Design, Dunwoody Women's Fund awardee; Ann Iverson, luncheon emcee and Dean of Learning, Chief Academic Officer; Lisa Donabauer, keynote speaker and president Twin City Garage Door Company; Valerie Wagner, wife of Dunwoody's president and vocational rehabilitation counselor and life coach; Stacie Smith, 4th year, Bachelor of Science in Applied Management and LouAnne Reger Berg Scholarship awardee; Brenda Tanzillo, 3rd year, Interior Design, Dunwoody Women's Fund awardee.

9th Annual **Kate Dunwoody Luncheon CELEBRATING WOMEN AT DUNWOODY**

he Kate Dunwoody Luncheon is held annually to recognize women at Dunwoody and to give voice to their personal power and significance. Kate L. Dunwoody, who, along with her husband William Hood Dunwoody, provided leadership and influence in the Minneapolis community, including the establishment of Dunwoody Industrial Institute.

About the Keynote Speaker

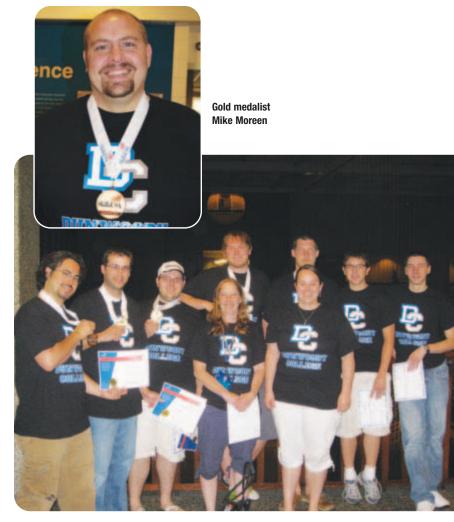
Lisa Donabauer, the only female president in the API Group of 36 companies and president of Twin City Garage Door Co., founded 45 years ago by her father, a 1954 Dunwoody alumnus from Carpentry. In her role as president for 15 years, Lisa has successfully navigated the male-dominated field of construction. Twin City Garage Door Co. continues to be a leader in their market despite hard times in the construction industry. Lisa knows that a sense of humor, a sense of urgency and a common-sense approach to life and leadership have helped her and other female employees be successful.

Dunwoody's Double Gold

unwoody students brought back some hardware from the SkillsUSA competition held June 21-25, 2010, in Kansas City, MO. Mike Moreen (Electrical Construction and Maintenance) won the Gold Medal in the Related Technical Math category. And Dunwoody's Quiz Bowl followed up on its domination of its Minnesota competition by edging out Tennessee Technology Center at Newbern in a tight contest to also take the Gold. Dunwoody's team featured Ben Anderson (Automotive Service Technology), Matt Barlau (Architectural Drafting and Estimating), Kyle Bodie (Architectural Drafting and Estimating), Phillip DeLeeuw (Automated Systems and Robotics), Jonathan Hill (Architectural Drafting and Estimating) and Jim Stenstrom (Electrical Construction and Maintenance).

Moreen and the Quiz Bowl team made it to the national competition by taking first in their respective categories at the Minnesota SkillsUSA competition. Also competing in Kansas City was Jonathan Hill (Architectural Drafting and Estimating) in the Architectural Drafting category.

SkillsUSA is a partnership of students, teachers and industry working together to ensure America has a skilled work force.



The Dunwoody SkillsUSA team and faculty advisors



The Rugburn robotics competition team

In conjunction with the SkillsUSA competition, the National Robotics Competition took place. Dunwoody's entry Rugburn — guided by James Jorgenson, Casey Combs and Michael Rhode took second place. Rugburn qualified for the national competition by taking second place in the Minnesota Robotics League competition.

The Rugburn team and faculty advisors



Automated Systems and Robotics: Keeping The System Running

Galaxies from Dunwoody's Automated Systems and Robotics program (ASRO) are, by training, jacks-of-all-trades. As they go out in to the workforce, they usually end up being responsible for making sure that manufacturing, packaging and other systems are running at top efficiency.

As E.J. Daigle, director of Robotics and Manufacturing Technology, explains: "These students graduate with multiple skill sets including: electrical troubleshooting; mechanical and fluid power systems; electronics; programmable logic controllers (PLCs); robotics systems; packaging equipment; and the ability to immediately make a difference at their workplace."

Tom Larson, who graduated in the summer of 2010 and landed a job for Alliant Techsystems Inc, appreciated the multi-disciplinary approach. "It offers you so many different career paths just because there are so many areas you can specialize in," he said. "More career paths mean more career opportunities." Tom graduated summa cum laude and was Dunwoody's first recipient of the IoPP Bearman / Henningsen Award which is given to a packaging student in recognition of his or her leadership and academic excellence. He said, "ASRO was the perfect fit for me. The instructors genuinely care about your education and go the extra mile to make sure you have the resources you need to succeed."

The variety and sheer number of different mechanical, electrical and robotics skills the students need to acquire can be a lot to take in. But the expertise of our graduates makes them indispensible to companies that use manufacturing or packaging systems. And it pays off. For the past 15 years, the College has typically placed 100% of ASRO graduates in automation-related jobs within three months of graduation.

The students' sixth quarter full-time internship is a key part of that success. It often leads to a full-time position, A row of Fanuc LR Mate 200iB programmable robots in one of the Automated Systems & Robotics classrooms/labs

and in many cases ASRO students are already working before they graduate.

The typical job title for an ASRO grad is maintenance mechanic. It's their job to keep the line up and running at all costs. "One the major things we ingrain in our students is that every minute of downtime is lost revenue," E.J. said.

Ten years ago the program was called Automated Manufacturing Systems and Packaging and the enrollment was low. Since then the program has upgraded its equipment and curriculum and changed its name to Automated Systems and Robotics. ASRO now has 70 full-time day students and another 30 part-time evening students in the evening sister program ICON (Industrial Controls and Robotics). A major factor in the growth has been that companies are realizing huge returns on investing in automation and robotics. As more companies automate, they need technicians who are trained in handling all the maintenance and setup for these manufacturing and packaging lines.

THANK YOU INDUSTRY PARTNERS

The health of the ASRO program is very much dependent on its industry partners. These most notably include:

3M Foundation Anagram International Banner Engineering Boston Scientific Buhler, Inc. **Delkor Systems Ecolab Foundation Excel Energy General Mills FSI International** Institute of Packing Professionals MGS Machines PaR Systems & Nuclear **Packaging Machinery Manufacturers** Institute **Rapid Packaging Ryt-way Industries** Siemens Energy & Automation, Inc. Tolomatic, Inc.

And while the curriculum is multifaceted, it doesn't hurt recruiting to be able to talk about working with robots. In fact, Dunwoody Robotics and Manufacturing faculty mentor seven different metro area high school First Robotics teams and lead the Midwest Robotics League. This involves designing, constructing, programming and troubleshooting robots to perform a set of tasks in competition.

Moving forward the technology will become even more sophisticated. 21st-century machines are able to communicate between each other and e-mail or text technicians when maintenance is required or a failure occurs.

Whatever changes come, Dunwoody will be right there providing its ASRO graduates with the myriad of skills they need to succeed as jacks-of-all trades in manufacturing and packaging.



MEET THE AUTOMATED SYSTEMS & ROBOTICS FACULTY

Jeff Bixby, Senior Instructor of Automated Systems & Robotics

Years at Dunwoody: 15

Teaches: Mechanical Systems, Motion Control/Troubleshooting, Internship, Blueprint Reading

"ASRO classes have had 100% placement since the course's inception 17 years ago. It is fun to teach a subject when you know your students will get a great career!"

Bio: Worked in the field for 12 years before getting his teaching degree from Bemidji State University and coming to Dunwoody.

Frank Claude, Principal Instructor of Automated Systems & Robotics

Years at Dunwoody: 28

Teaches: Robotics and Programmable Logic Controllers

"I enjoy watching students from the time they enter the school, assisting them in their learning process to develop the knowledge and skills to improve their lives and the lives of the people that depend on them. Personally I cannot think of a better and more rewarding career."

Bio: Has an associate's degree from Dunwoody in industrial electronics ('74) and a bachelor's degree in industrial technology from Bemidji State University **Brad Cleland,** Senior Instructor of Electronics Technology

Years at Dunwoody: 11

Teaches: Basic Electricity, Basic Electronics

"I enjoy teaching because I enjoy meeting new people and having a positive effect on their lives. I find the automation field very interesting, challenging, and hi-tech."

Bio: Has 5 years of naval training in electronics, as well as an associate's degree from Dunwoody in electronics ('98) and is a little over half way to obtaining his bachelor's of science in applied management from Dunwoody.

John McShannock, Instructor of Automated Systems & Robotics

Years at Dunwoody/NEI: 31

Teaches: Programmable Logic Controllers, Industrial Controls and Sensors, Solid State Electronics and Principles and Applications of Electricity

"Fantastic fellow employees and interested and engaged students make Dunwoody a great, dynamic place to work."

Bio: Recently received a Mechatronics Certificate from PMMI.

A Legacy of Hope: The Francis Y. and Julia Dang Scholarship Fund

As a young boy growing up in Hawaii, Francis Dang realized there was no future in working in the pineapple and sugar cane fields. He knew that education was the key to success. His father had come to Hawaii from China and found work as a chef. Consequently, Francis was introduced to the food industry and read about Dunwoody in the American Baker's Journal. Francis studied Baking at Dunwoody, and pursued a career in retail baking, spending 30 years in San Francisco and followed by another 30 years in Hawaii. Francis and Julia passed away in 2005 and 2009.

Francis Y. Dang, 1939 Baking, wrote to Dunwoody in December 2002:

"In 1938 when I attended Dunwoody Institute, it was not the best of times nor the worst, but it was very difficult for an Asian like myself from Hawaii and having no formal education to try to receive the kind of education and skills to help me get along in this life.

"I feel gratitude to Dunwoody for all that I have gained because Dunwoody was not afraid to take a chance with me, a poor and uneducated Asian back in the days of World War II, when there were great prejudices against minority groups.

"I found what I needed to survive in this world at Dunwoody, and I contribute the successes in my life to my teachers and my education at Dunwoody. I hope to carry on a legacy of hope for young students who show the potential to succeed and to make the college proud."

Francis and Julia Dang would be proud to meet the young people who recently received support from their newly created Francis and Julia Dang Scholarship Fund of the Hawaii Community Foundation. Interest earnings from this fund will annually support in perpetuity Dunwoody students of Asian descent. In 2010, eight students each received \$2,000 to help with tuition.

Dunwoody is forever grateful for this thoughtful leadership gift.



Meet Three Awardees

Hmoovtsev (pronounced Moto) **Vang** (left) came to Dunwoody during high school to explore technical careers through Dunwoody's Youth Career Awareness Program. He discovered an interest in Automotive Service and plans to graduate in 2011.

Alexander Wong, (center) in his first quarter, is studying industrial products and design in the Manufacturing platform Mechanical Drafting and Estimating. He heard about Dunwoody's strong reputation from his uncle and cousin.

Chai Thao (right) started at the University of Minnesota in a research-based computer science program. Then he saw a Dunwoody commercial. Since he wants to be hands-on in computers and electronics, he made the switch to Dunwoody and plans to graduate in 2011.

Consider a legacy gift of hope to education

The Dunwoody Legacy Association is a group of people who want to help young men and women with their Dunwoody education through a provision in their estate plans. To learn about ways to make a meaningful gift, please contact Mark Skipper at (612) 381-3054 or mskipper@dunwoody.edu.



Congratulations to the repeat champions from the Baker Foundation. Left to right: Jeff Maynard, Troy Nygano, Bob Wicklund and David Sherman.

7th Annual Alumni & Friends Golf Tournament a Huge Success

ore than 100 golfers enjoyed a day of golf, networking and fun all in the name of supporting Dunwoody students through scholarships. Dollars for twelve \$1,000 scholarships were raised last September at beautiful Legend's Golf Club in Prior Lake, Minn.

Many thanks to the golf committee for planning this successful event including co-chairs Todd Legut and Quenton Sherer. Committee members: Greg Adamich, Dan Burns, Jace Erickson, Harlan Halquist, Jeff Hawthorne, Scott King, Roger Krisak, Dan Salo, David Kline and Kat Christopherson.

Thank you Sponsors

Tournament Sponsor:



Birdie Sponsor:



Hole-In-One Sponsor: Dodge of Burnsville

Par Sponsor::

Baker Foundation Egan Companies Escape Fire Protection Harris Companies LeJeune Steel Company M.A. Mortenson Construction Northland Concrete Construction Parsons Electric Sexton Printing Siemens Staging Concepts/Railing Concepts Swanson & Youngdale Werner Electric

Prize Sponsors:

Amerect Anchor Paper Anixter Ceco Concrete Construction Creative Laminating Michaud Cooley Erickson

A special thanks to volunteer photographer Peter Worth of the Saint Paul Winter Carnival

Mark your calendars for Tuesday, September 20, 2011. Cost is \$125 per golfer which includes lunch and dinner along with course fees and a cart. Reserve your spot today by contacting Kat Christopherson at kchristopherson@dunwoody.edu or (612) 381-3064.



Dunwoody is thrilled that Construction Supervision students now and in the future will receive support to complete their education, said President Rich Wagner (center), "Thank you Twin Cities CFMA Chapter for your generosity and partnership."

CFMA Twin Cities Chapter Establishes \$50,000 Endowed Scholarship

During 2008, Dunwoody crossed paths with Construction Financial Management Association of the Twin Cities (CFMA). This national organization is the only one of its kind in the country dedicated to serving financial professionals in the construction industry. The Twin Cities chapter has partnered with a number of Minnesota universities and provides annual and endowed scholarships for their Construction Finance Program students.

Dunwoody thought its Construction Supervision Program (CSUP) might be of interest to CFMA. The development team worked closely with the CFMA Chapter's scholarship chair, Brian Carpenter of the Willis Group, to introduce Dunwoody to the organization. Chapter members have served as guest instructors and provided scholarships for CSUP students in 2009 and 2010.

At the chapter's Nov. 17 CFMA Day 2010, President Rich Wagner was presented a \$50,000 check to establish an endowed scholarship fund for Construction Supervision students. Dunwoody is the first technical college to receive an endowment gift from the CFMA.

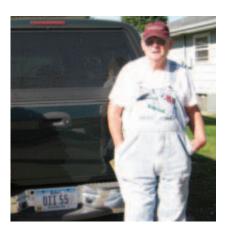
Alumni News & Notes

1940s



Kermit McDonald, 1947 Air Conditioning, and **Ed Hudoba**, 1941 Sheet Metal, and a former Dunwoody instructor, take a look at a project completed by first quarter Machine Tool Technology students. Both men were active leaders in Local #34 of the Sheet Metal Workers International.

1950s



Dave Horsey, 1955 Building Construction, says "My license plate says it best," when asked how important Dunwoody was in his career and life, "Dunwoody was number 1 for me." David enjoyed a successful career as a building contractor. Dave and his wife Joyce Lee enjoy driving back to Minnesota for the College's annual 50-Year Club Luncheon.

John Timpte,

1950 Electrical Construction, paid a visit to Dunwoody from his California home this summer. John's father Oscar



was an electrical instructor at Dunwoody in the 1950s and '60s. John owned and operated three electrical companies during his career. He is enjoying his retirement years with his wife Beverly

1960s



Tom Clark, 1969 Machine Tool, is in his 25th year of owning and operating TMC Tool, Inc. in Plymouth Minnesota. Tom specializes in tooling, fixtures and prototypes primarily for the medical industry. Tom's son Larry just graduated from Dunwoody's Machine Tool program this past June. Tom proudly displays his Dunwoody diploma and Century Club membership in his office along with photos of his hobby — hot rod cars.

1970s



Wes Kafka, 1975 Electrical Construction, visited Dunwoody this summer and shared some field notes and advice with Chad Kurdi, director of electrical construction and electrical design. Wes works for Hunt Electric in the Special Services Division and also owns a small business called Fish Hawk Tackle Company.

1980s



Tim Bartz, 1986 Machine Tool (left), and co-owner Justin McPhee recently were named winners of Mold Making Technology magazine's Small Shop Winner for Innovation With Automation. Tim and Justin have a combined three decades with Mold Craft and purchased the company in 2007. Located in Willernie, Mold Craft specializes in tight-tolerance, high-volume, multicavity and multi-mold projects.

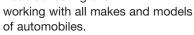


David Kari (center), 1982 Machine Tool, and Director of Wired EDM at Top Tool Company, was presented with Program Advisor Award at Dunwoody's Annual Program Advisory Committee (PAC) Appreciation Dinner held Oct. 14, 2010. David played a key role in Top Tool Company's donation of the Mitsubishi Wire EDM Machine to Dunwoody. He has served as a PAC member for Dunwoody's Machining Technology Program for 3 years.

1990s

Darin Swanberg,

1995 Automotive, started Dependable Automotive Service in 2008 in Brooklyn Park. Darin enjoys the challenges of troubleshooting and



In Memoriam

Dunwoody extends its sympathies to the families and loved ones of the following alumni and friends who have recently passed away:

Charles R. Alley 1966 Electrical Construction February 27, 2010

William Bally 1957 Machine Shop April 11, 2010

Charles L. Callahan, Jr. 1965 Architectural Drafting & Estimating Technology *September 13, 2010*

Andrew J. Christianson 1947 Electronics *May 10, 2010*

John D. Cloos 1953 Automotive Service Technology March 28, 2010

Gerald H. Dufour 1950 Civil Technology and Land Surveying *October 16, 2009*

Robert L. Dunagan 1960 Electrical March 12, 2010

Frederick H. Ehlers 1952 Carpentry *April 29, 2009*

Robert J. Germundson 1978 Electrical Construction *September 3, 2010*

Gene Gerth 1961 Building Construction *November 22, 2009*

Gordon D. Goede 1966 Printing and Graphics Technology *September 2, 2010*

James J. Gradishar 1983 Electrical March 17, 2010

Donald C. Hall 1949 Automotive Service Technology Notified April 15, 2010 Elmer Hoernemann 1940 Air Conditioning April 7, 2010

Earl R. Jenson 1947 Auto Electrical *February 17, 2010*

Kenneth W. Johnson 1925 Electrical Construction Notified April 15, 2010

Richard D. Johnson 1946 Power *May 25, 2010*

Truman J. Johnson 1939 Sheet Metal May 3, 2010

George Kallberg 1940 Machine Tool Technology *May 3, 2010*

Vincent D. Kassube 1932 Printing and Graphics Technology July 5, 2007

Jay Katzenmeyer 1942 Engineering Drafting & Design Technology *August 7, 2010*

Edward F. Keys 1965 *March 11, 2010*

Edmund E. Kletsch 1957 Machine Tool Technology March 5, 2010

James G. Lavell 1959 Engineering Drafting & Design Technology March 31, 2010

John W. Lysne 1956 Air Conditioning June 25, 2010

Victor A. Marzinske 1955 Electrical Construction September 10, 1999

Thomas M. Nelson, Sr. 1969 Electrical March 2, 2010 Lloyd A. Nyberg 1940 Machine Tool Technology January 25, 2010

George E. Ressmeyer 1954 Electronic Systems Technology *April 28, 2010*

Richard Sanner 1959 Machine Tool *May 6, 2010*

James B. Schnell 1950 Auto Electrical May 15, 2010

Gordon L. Schuster 1939 Engineering Drafting & Design Technology *July 24, 2010*

Lawrence A. Simon 1974 Electronic Systems Technology *August 29, 2009*

Jonathan C. Sonnek 1978 Automotive Service Technology *April 11, 2010* Louis E. Steffen 1946 Electrical Construction *August 2, 2010*

Mark E. Stevermer 1940 Automotive Service Technology July 26, 2010

Kenneth C. Swedberg 1947 Power July 11, 2010

James R. Varty, Sr. 1957 Testing & Inspection *March 9, 2010*

George Vosen 1947 Air Conditioning *August 21, 2002*

Elmer J. Wehlage 1955 Printing and Graphics Technology *March 30, 2010*

David N. Westcott 1949 Baking February 26, 2009

Bruce Lund died Nov. 17, 2011. Bruce taught business courses as an Arts & Sciences instructor at Dunwoody for four years. Rachel, his wife, is an Arts & Sciences instructor at the College.

Bernie Morgan died Jan. 10, 2011. Bernie worked at Dunwoody for more than 30 years, including as an auto instructor, auto department director, and director of marketing and admissions. He was a 1968 Automotive Service graduate and founder of the campus chapter of the national honors society Phi Theta Kappa.

William Entenmann died Feb. 03, 2011. William, 1950 Baking, and his brothers, Charles and Robert, grew Entenmanns's into to the nationally known donut, pastries and pies company. He was a long time friend and supporter of Dunwoody College of Technology.

Welcome new members to the Dunwoody Alumni Association Board of Managers!

Paul Berman 1982 Automotive Service

Lewis "Ron" Cradit 1954 Automotive

Ann Fincham 1979 Architectural Drafting & Estimating

Dave Kari 1982 Machine Tool

Scott King 2001 Architectural Drafting & Estimating

Andhi Michaux 2003 Computer Networking

James Smith 1970 Architectural Drafting & Estimating

Steve Stone 1977 Electrical Construction

Nick Zagaros 1999 Electrical Construction

Thank you to Dunwoody Alumni Association Board of Managers outgoing members!

Emily Bollensen 1996 Automotive Service Technology

Todd Legut 1986 HVAC Systems Design

Joe O'Shaughnessy 1981 Air Conditioning



Meet the new president of the Dunwoody Alumni Association Board of Managers **Bob Strom, 1963 Machine Tool**

Bob Strom's connections to manufacturing go back to his youth. His dad was a machinist, and Bob grew up tinkering in the basement with model live steam locomotives, his dad's hobby. He first came to Dunwoody to study tool design in 1962, returned in 1968 in the evening program for mold design and then again several years later for electrical mechanics.

After graduating from Dunwoody and spending two years in the Navy on the first nuclear-powered aircraft carrier, he returned to Minnesota to work at Olsen Tool and Plastics, a manufacturer of custom engineered plastic parts for the medical, pipe fittings, photo electric and agriculture markets. Forty-five years later he's still there — now as owner and president.

Bob is excited about Dunwoody's future: "It's an honor to serve as Dunwoody's Alumni Board of Managers president as we prepare for the College's 100-year anniversary in 2014," he said. Bob believes in the importance of raising dollars for education, and has served on Dunwoody's Fundraising Committee for 10 years, including serving as chair. He also volunteers every year with other Machine Tool graduates at the College's Annual Fund phonathon. Both his son and son-in-law attended Dunwoody.

Dunwoody For Life

The College is planning to offer a series of short evening and weekend workshops offered to alumni to hone their skills. Classes being considered include:

- How to use Microsoft Word
- Develop your public speaking skills
- Tips on running a small business

The workshop series is sponsored by the Dunwoody Alumni Association. For further information or suggestions for classes you'd like to consider taking, please email dunwoodyforlife@dunwoody.edu. We look forward to hearing from you and value your input so we can continue to meet your educational needs.

Bob Bach Education Committee Chair Alumni Board of Managers Jeff Ylinen Dean of Learning and Chief Student Affairs Officer Dunwoody College of Technology

Annual Report DUNWOODY COLLEGE OF TECHNOLOGY



Rich Wagner, President

DEAR FRIENDS:

As we celebrate another successful year at Dunwoody, we also get closer to our 100th anniversary — A Centennial I am looking forward to celebrating along with all of you in 2014. Nearly 100 years ago William Hood Dunwoody had a dream, and today his dream is still changing lives. We have students that come from a variety of circumstances, and whether they come from a traditional family, are first generation college students, are first generation Americans, are single parents, working adults or a multitude of other possibilities, they have one thing in common: they come to Dunwoody because they know that one student at a time, we change lives!

Think back to your days on the campus. I bet you still remember some of your instructors or have fond memories of classmates and other campus experiences. I am sure you took what you learned during your program of study and applied it to your first job and some of what you learned stayed with you throughout your career. When I speak to alumni, they remember other aspects of their experience at Dunwoody: punching a time clock, the rigor of the work, the dedication of the faculty, and the reputation of Dunwoody's alumni in business and industry. All of these things are hallmarks of Dunwoody and continue today as our core values.

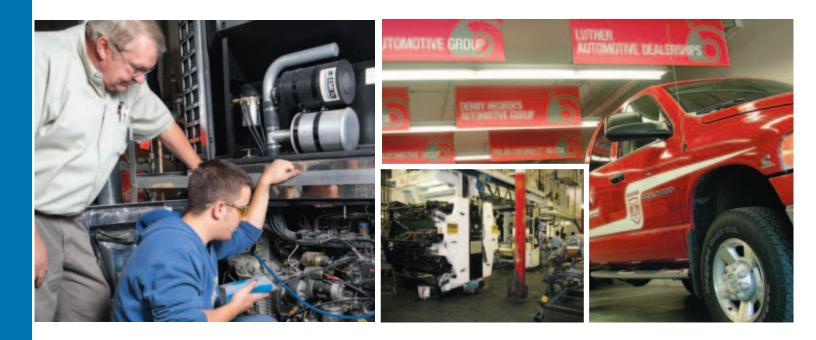
Why discuss our values in the context of our Centennial? I believe it is our commitment to our values that has perpetuated Dunwoody's legacy for nearly 100 years. And I am proud to report that we are still committed to the values that made us great. Today, we live out those values through our commitment to academic excellence, rigorous courses of study, excellent business and industry partners, and faculty, staff, students, alumni and supporters that believe in Dunwoody. Like we have done for 100 years, we continue to change people's lives by living our values.

I think about the immigrant from Somalia who wrote us an e-mail describing growing up in refugee camps amidst civil war and poverty. Who overcame these challenges and came to America and attended Dunwoody and today tells us that: "where I am in life, you would never guess that I came from such a dire situation — thanks to Dunwoody."

"Thanks to Dunwoody" is something I hear often. When student and graduates say thanks to Dunwoody, they are thanking all of you for believing in William and Kate Dunwoody's dream! It is a magnificent story, and the number of lives this institution has changed is incredible. Every day I get to work with our students, faculty and staff, visit with graduates and supporters, and meet the business community that we have helped build. They all thank Dunwoody for the opportunity and success our educational model creates. They thank Dunwoody for the graduates that fill key roles in their company. They thank Dunwoody for our commitment to technical education.

Dunwoody is an institution that has changed lives, built companies and today continues to meet the demands of a high skilled technical work force. And you help make this possible! Thank you for your commitment to making this organization great. Stay committed. Be proud. We are Dunwoody!

Rich Wagner, Ph.D. President



VISION

Dunwoody's vision is to provide "for all time" a place where people of diverse backgrounds receive learning opportunities that prepare them for "the better performance of life's duties."

MISSION

The mission of Dunwoody is to provide career-focused, applied education leading to immediate jobs and successful careers in business and industry.

CORE VALUES

- We value practical, applied learning.
- We believe in instilling a strong work ethic.
- We embrace continuous quality improvement as our way to become best in class.
- We value a diverse faculty, support staff, and student body and their unique contributions to an inclusive Dunwoody community.
- We value high performance within an environment of trust, respect, teamwork, and personal accountability.

Academic Departments and Programs

Applied Management and Entrepreneurship

Bachelor of Science in Applied Management (2+2 completion) Bachelor of Science in Applied Management,

Management Information Systems concentration (2+2 completion) Holden Center for Entrepreneurship and Leadership Carlson Certificate of Quality

Arts and Sciences

Automotive Technology

Automotive Collision Automotive Collision Apprenticeship Automotive Collision Repair and Refinishing

Automotive Service

Automotive Service Technology Automotive Technician Apprenticeship Cooperative Chrysler College Automotive Program Honda Professional Automotive Career Training Toyota Technical Education Network

Building Design, Construction and Service Technology

Architectural Drafting and Estimating Construction Project Supervision Electrical Construction Design and Management Electrical Construction and Maintenance Heating and Cooling Systems Heating/Air Conditioning Systems Design Heating, Ventilation and Air Conditioning Systems Servicing

Computer Technology

Computer Networking Systems Web Programming and Database Development

Design and Graphics Technology

Graphic Design Prepress and Finishing Technology Press and Finishing Technology

Health Sciences and Technology

Health Information Management Radiologic Technology

Interior Design Bachelor of Science in Interior Design

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Automated Systems and Robotics Electronics Technology Engineering Drafting and Design Technology Machine Tool Technology Welding Technology

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The *Legacy Association* recognizes donors who have followed in the footsteps of William H. and Kate P. Dunwoody by providing for the school through their wills, trusts, gift annuities, and other deferred gifts. In addition to the individuals listed below, 26 donors have informed the school of their intention to make deferred gifts to Dunwoody but prefer to remain anonymous. **Indicates deceased.*

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Ben Granley, 2004 Electrical Design and 2010 Bachelor of Science in Applied Management Director of Operations, Werner Electric

At five years old, Ben Granley learned how to drive his parent's Bobcat, and at 10 he had a small business selling rock and black dirt to neighbors. He knew about Dunwoody because his grandpa had taught welding to oil riggers in Libya through Dunwoody's International Division in the 1950s.

At Dunwoody, Ben met the president of Werner Electric at a job fair. He was one of a few who wore a tie that day. He got the job and soon after he showed the company some warehouse efficiency improvements. Four months later, he supervised a

team of 30. Nearly three years later he worked on a design for a new facility. After that he used his project management skills from Dunwoody to plan the move, enlist and train 150 Werner employees to relocate the company to the new headquarters. They did it themselves in one weekend resulting in a \$500,000 savings. This led to his next promotion as continuous improvement leader and distribution manager.

Now at 28, he was recently promoted to director of operations. When asked where he sees himself in the future, he simply said, "I'd like a chance to run the company someday." Werner Electric is a leader in electrical equipment and tools distribution to the construction, automation and robotics industries.

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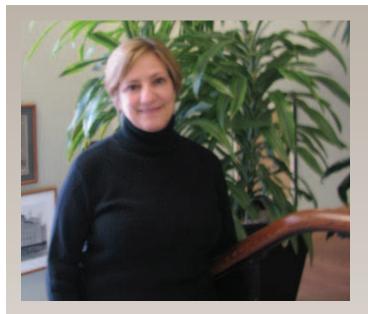
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Ann Fincham, 1979 Architectural Drafting and Estimating Project Manager, Corporate Properties, Wells Fargo

After attending the University of Minnesota in natural sciences, Ann took a year off in 1976 to figure out what she wanted to do with her life, so she got a job working at the Red Owl Stores. She recalled how as a child she spent hours drawing house floor plans and realized she's had a long time interest in architecture. She decided on Dunwoody because when she asked architectural firms what schools they hired students from, it was Dunwoody Industrial Institute.

At Dunwoody she learned the importance of responsibility and commitment. She says that mastering each architectural segment required total dedication. Every month was a new segment and you had to successfully complete it before progressing to the next level. Students punched a time clock and instructors were strict about being on time.

Today she is a project manager, and oversees major remodeling and new building projects for Wells Fargo, with 6,000 nationwide branches and administrative facilities in U.S. major metro areas. Ann serves on the Dunwoody Alumni Association Board of Managers and is an industry advisor to the Interior Design program.

William D. Peterson 1957 Edward J. Pinske 1951 Bruce Polaczyk 1964 ^S John E. Rudquist 1952 James L. Soderberg 1969 Ronald M. Steinbauer 1964 Richard J. Thibodeau 1979 Wilmer A. Tiede 1951 Frank M. Winiecki 1960

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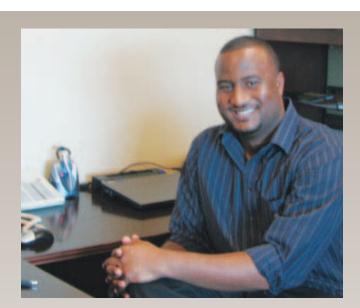
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Andhi Michaux, 2003 Computer Networking Sr. Human Resource Generalist, Black River Asset Management

After high school Andhi Michaux wanted to play football and learn computers. But after two years at a four-year school, he realized he wasn't learning what he had come for. He saw a Dunwoody TV commercial and decided to check it out. Dunwoody was just what he'd been looking for. In the first day in his first class, he was asked to disassemble a computer and not leave until it was reassembled.

Jump ahead eight years. Andhi has a great job as a senior human resource generalist for Black River, a hedge fund subsidiary owned by Cargill, where he focuses on employee relations, law, compensation and taxes. He uses his IT training too. He landed the job because he knew IT and had worked for three years in Dunwoody's Human Resource department after graduation.

Because Andhi believes strongly in the value education offers to achieving success, he started an annual scholarship to help with tuition. He had met many young people as supervisor of Dunwoody's student workers. He saw that so many students had great potential, yet needed those extra dollars to help with tuition to be able to stay in school.

Odell L., 1949, and Margie Bratland Randy D. Brennan 1974 Randy's Auto Service Donald W. Carpenter 1985 David A. Eastling 1971 John R. Elsen 1968 George A. Emanuelson 1953 George Engdahl 1950 William L. Feist 1970 Feist Automotive Group* William J. Franke 1975 Wholesale Auto Repair' Douglas D. Fransen 1974 Scott D. Hanson 1981 Ray E. Hildreth 1962 Ray's Auto Clinic* Raymond E. Juengel 1956 Roger A. Kizzek 1937 Larry W. Kraatz 1972 Joseph W. Kriha 1960 Jon J. Kukachka 1975 ^S

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Sarah Lagerstedt, 3rd Year Student, Interior Design

Originally from Minnesota, Sarah lived in San Francisco for 10 years until she decided at the age of 30 to come back home to be closer to her family. A friend from California who had attended Dunwoody told her about the Interior Design program. Since Sarah has always been a creative person, it was a good fit.

According to Sarah, "Dunwoody has lots more hands on than I anticipated. I'm learning the same technology platforms that are used in business today — software programs like Revit for building modeling, Autocad, Photoshop and Adobe Creative Suite."

To help make ends meet, Sarah has three part-time jobs including being a student caller for Dunwoody's annual fund. She likes the chance to talk to alumni because she says that whether they went to school in the 1940s or in the last 10 or 20 years, everyone speaks highly of their Dunwoody education. Sarah added, "I have a good feeling about my career after I graduate and am open to becoming a practical interior designer, or specialize in restaurant design, or even go into furniture design." Ken P. Letourneau 1960 William Lvttle 1956 Stephen T. Maass 1994 Dean R. Messner 1976 Robert C. Mickelson 1980 Paul D. Miterko 1965 Jeffrey Murphy 1994 Leonard C. Newquist 1958 Norvin L. Nordling 1964 Bernard A. O'Connor 1983 Eugene K. Paulson 1950 Palmer E. Peterson 1958 Patricia A. Pitcher 1981 Daniel M. Plaisance 1984 Ryan G. Pregler 2007 Jerome H. Prince 1950 Robert J. Regan 1972 Bridget R. Reynolds 2000 S Carroll E. Reynolds 1969 Harvey E. Riley, Jr. 1973 John C. Ross 1960 James A. Sale 1994 Timberline Construction & Remodeling, Inc.* Robert D. Schafer 1971 Richard D. Schimmel, LC 1964 Wavne F. Schoeneck 1977 Elton E. Schuette 1950 Michael J. Scully 1968 Ronald Severson 1966 Mark A. Shephard 1976 Shep's Construction* Vern R. Smerud 1962 David Snyder 1963 Anthony W. Speiker 1964 Jennifer Sutherland 1997 Melvin L. Sutter 1948 Richard Svenson 1964 Loren D. Tenold 1979 Bernard R. Trenda 1975 Dennis Walkowiak 1964 Kim Wegner 1994 Michael C. Weinmann 1991 Marinus, 1962, and Marjorie Westerham Alf Wiik 1962 Norbert J. Zahler 1952

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Brian Busby, 2nd Year Student, Construction Supervision

After working in heavy commercial construction for nine years, Brian Busby chose to come to Dunwoody because he repeatedly heard the Dunwoody name in the field. He also wanted a school with strong connections to industry.

"In going back to school, the first quarter was the hardest because I needed to switch my focus from being an employee to becoming a student," Brian said. "I figured out that to make the most of my Dunwoody education, it's about networking. I wanted to make myself known and set myself apart so I got involved in the PTK Honors Society and the Association of General Contractors. In my first summer, I worked for Target in an internship. Now they've offered me a full-time position in property development as an owner's site representative. I also plan to move into Dunwoody's Bachelor of Science in Applied Science to complete a four-year degree."

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Jim Tilbury, 1974 Electrical President, NEDMAC, Inc.

Jim thought he was going to be an electrician like his dad, who was a Dunwoody electrical instructor and department head. However, working part time after school repairing machines and sweeping floors at his uncle's manufacturing company NEDMAC opened up new possibilities for him to consider. He discovered that repairing broken machines was more appealing than running wires.

Today Jim is president of the company and co-owner. He's most excited about NEDMAC's current strong business position, particularly since sales over the years have gone up and down with changes in the economy, and new ventures in the medical tooling field. NEDMAC was started by two Dunwoody alumni and today is a 28-employee manufacturer of precision machining for the medical, aerospace, electronics, optical, robotic, scientific, food processing and sporting goods industries.

"Dunwoody was a great background for me," Jim said. "A day doesn't pass in manufacturing without me being reminded of my training at Dunwoody, the work ethic, the skills I learned and the camaraderie of my Dunwoody family of friends." Jim serves on the Dunwoody Alumni Board of Managers.

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David Smith, 1970 Automotive Owner, Smith Farms

David Smith's life-long love of working with automotive parts, tools and farming equipment is a good fit for running his 1,300-acre farm in Randalia, lowa. It's a three-generation farm operation that includes David, his retired father and his son. They raise corn, soybeans, alfalfa, and beef cattle. In addition to the field crops, his son manages a hog operation. David is pictured with one of 13 tractors used in the operation. Of his Dunwoody days, David said, "It was a great life experience and a real quality start."

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Claire Ferrara, 2nd Year Student, Heating, Ventilation and Air Conditioning Design

"There's a place for women in the HVAC industry today, though not many women are aware of the great opportunities available," said Claire Ferrara, 4th quarter HVAC Design student. "I'm glad I had an early introduction to the industry and am able to attend Dunwoody. I grew up in a HVAC family business, and my grandfather was a strong supporter of the trades."

Claire continued, "I like Dunwoody because it isn't just theory. It's hands on. It's a practical path that will open doors and provide an opportunity and job to rely on. It's real-world work. Knowing that when I leave Dunwoody, the school's network of support will continue to be there for me also gives me confidence to go out and perform."

As a leader and volunteer at Dunwoody, Claire is active in Student Government and the student chapter of HVAC industry trade association American Society of Heating, Refrigeration and Air Conditioning Engineers. She also volunteers for Achieve Minneapolis and We Can ride, and believes strongly in helping young people understand the benefits that can come from a technical education background. Before attending Dunwoody, Claire completed a bachelor of arts at St. Catherine University. CFMA Twin Cities Chapter Egan Company^{*} Gray Plant Mooty P.A. Greater Metro Auto Dealers Association International Scholarship and Tuition Service J&L Steel and Electrical Services *LouAnne Reger Berg* Larson Allen Weishair & Co. LLP Red Devil Equipment Company

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Alysse Johnson-Strandjord, 2010 Graphic Design Technology, Junior Graphic Designer, YYES, Co.

Alysse came to Dunwoody with the goal of working in the field of graphic design. Two years later, with her associate's degree and many learned skills in hand, she realized her goal when she was hired as a junior designer at YYES in Minneapolis. At Dunwoody, Alysse was president of the Dunwoody Student Government Association chapter and an active in PTK Honor Society. She also joined AIGA, the professional association for design, and through networking found an internship. The day before graduation, YYES offered her a full time position.

"Dunwoody gives us the tools needed to be successful," Alysse said, "and it's up to the students to use them. I've learned the importance of taking initiative and believe that's what took me from having an internship to having a career. With every new project or task that came up, I was happy to always say yes I can help. I'm thrilled with my new job and am working on everything from interactive web features, to event invitations, to print advertising for West Coast talent agencies." In memory of Anthony Burtzel 2002 Barbara Twedt

In memory of Joseph Campbell 1972 Ruth Ann Campbell

In memory of Lois Engquist Dr. C. Ben Wright ^S

In memory of Roger Grigsby Ruth Grigsby

In memory of Florence Groves Dr. C. Ben Wright ^S

In memory of Maurice Helgeson 1955 Robert C. Helgeson Karen Johnson

In memory of Charles Henderson Olga T. Henderson

In memory of William Howard Christine Howard

In memory of Royal E. Hutchins Ruth A. Hutchins

In memory of William "Tiny" Johanneck 1953 Bafelene C. Johanneck

In memory of Howard E. Johnson Thomas Johnson

In memory of George Klinkhammer 1948 Dorothy M. Klinkhammer

In memory of Patricia McGlynn Dr. C. Ben Wright ^S

In memory of Earl R. Myers 1957 Darcy J. Myers

In memory of Ronald K. Olson 1954 Elizabeth S. Olson

In memory of Caroline Passe Mary Pouch Meador ^S Dr. C. Ben Wright ^S

In memory of George Rusnacko 1939 Dale T. Rusnacko

In memory of Kenneth Schacht 1941 Julie Briden Leif S. Hartmark Sandra C. Lorenz Steven L. Moseman Barbara Pletcher Kay Sorgatz

In memory of Thomas Schany 1958 Cheri J. Anderson Rebecca R. Antil Peter M. Bailey Sandra L. Blackman Mary G. Blake Bart Braunger Tami J. Brue Jane A. Burchett Melanie E. Chatras Surendra P. Chaudhary Pauline A. Christensen Donna M. Daleiden Doboszenski & Sons. Inc. Roland J. Eull Bertha Fehn Paul C. Flykt Stacy J. Gleason Sharon D. Gordon Suza Gosh Gries & Lenhardt, P.L.L.P. John R. Gries Diane Hackenmueller Anna M. Kilian Eleanor J. Kirkwold Emily C. Koehler Lucille McCombs Michael S. McGray Marv L. McShane Michael J. McShane Minneapolis Police Department Phillip H. Nawrocki Anne M. Nelson Margaret M. Peterson Paul J. Schafer Alanna M. Schanv Janice Schany Louella J. Schany William P. Schanv Karla J. Schendel Ruth V. Schendel Marcia J. Schoeneman **Robert Trierweiler** Mary T. Von Bank Sheila Zachman Todd J. Zachman

In memory of David D. Smith 1974 Stanley A. Pehling 1974

In memory of Milton Thoren 1950 Margaret Thoren

In memory of Marie Louise Vincent Rafelene C. Johanneck

In memory of Dr. John P. Walsh ^R Warren E. Phillips ^R Frank Starke ^R Our Lady of Fatima Church Dr. C. Ben Wright ^S

In memory of Shirley A. Ylinen Frank Starke Dr. C. Ben Wright ^S

HONORARY GIFTS

In honor of Dr. M. James Bensen Kraus-Anderson Companies, Inc.

In honor of Joel Elftmann Tracy Elftmann

In honor of Harold Holden Dave Simpkins 1967

In honor of Paul Phillips Timothy W. Phillips

In honor of Dr. Rich Wagner Peggy A.B. Chemberlin

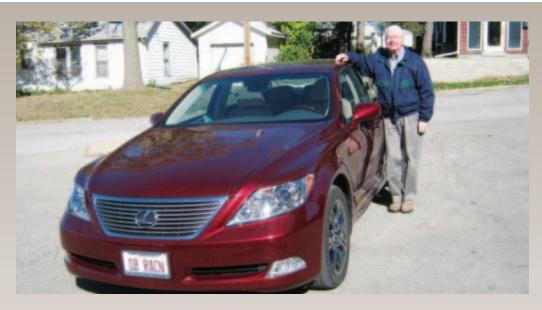
In honor of Dr. C. Ben Wright ^S Steve A. Klingaman

MATCHING GIFTS

3M Foundation ATK Bristol-Myers Squibb Foundation **Deluxe Corporation Foundation Ecolab Foundation** General Mills Foundation GiveMN IBM International Foundation (IIF) Longview Foundation Medtronic Foundation Truist Tyco Matching Gifts Program Wells Fargo Foundation Matching Gifts Program Xcel Energy Foundation Matching Program Xcel Energy, Inc. Zareba Systems, Inc.

GIFTS IN-KIND

3M Automotive Aftermarket Division Betty and John J. Adamich 1954 Dodge of Burnsville* American Honda Motor Company Lucas A. Andersen 2009 Appliance Smart Arneson Heating & Air Conditioning Auer Steel Twin Cities Bret Bartness Michael Blaskev Robert M. Brandon S William Bruegger Jon Buyck S M. D. Carlson Sales Jean T. Carlson Carrier Customer Relations Chrysler Donation Program Chrysler Training E. Daniel Cramer Cunningham Group Design Data DFP Planning & Design LLC* Dodge of Burnsville* DriSteem Humidifier Company Elk River Business Center John E. Evans Columbus Ezell General Mills, Inc. Ideal Industries **Richard Johnson** Johnstech International Corp. Tom H. Kleinman 1978 S Douglas A. Lien 2003 Luther Hudson Chrysler Dodge Jeep Renee MacDonald Marilyn L. Marion S Scott Miller Minnesota Air Inc. Nemetschek North America Inc. **PPG** Industries RSP Architects Ltd. Sala Architects Lori Simon Squid Ink State Farm Insurance Company T.E. Ibberson Company **Tennant Foundation**



Darrell Brommer, 1954 Air Conditioning Former Owner, Conrad Sheet Metal

The local creamery in Modena, Wisc. encouraged Darrell Brommer to enroll at Dunwoody because they needed someone to service their refrigeration equipment. Darrell came to Dunwoody and graduated in 1954 in Air Conditioning, but he never returned to his home town creamery. Instead, he began his career as a sheet metal estimator for H. Conrad Manufacturing in Minneapolis, and later became project manager.

When Darrell was working on a major project in Bloomington, III., and the company opened a new office there, he was promoted to branch manager of Conrad Sheet Metal. Over the years he grew the business in Bloomington from 6 to about 50 sheet metal mechanics and established the company as a premier commercial sheet metal company. Darrell said that what energized him most during those years was the joy of pursuing a project and ultimately becoming the successful bidder.

He became the sole owner in the early 1980's and sold it in 2007. Though retired today, he stays involved by serving as liaison on special projects with clients and also as a mentor to the current owner and staff. He's active now in racing thoroughbred horses; take a close look at the photo of his Lexus license plate. It reads *DB RACN*.

Donn 1964 and Cynthia Thomas Tires Plus Thomas M. Tobias 1968 Top Tool Company Toyota Motor Sales, U.S.A., Inc Trane U.S., Inc. Alfred Voza George Zaltz

SPECIAL PROJECTS CAMPAIGN

3M Foundation

Betty and John J. Adamich 1954 Dodge of Burnsville* American Honda Motor Company Sue A. Bennett Sue and David Bennett Family Fund, The Minneapolis Foundation Michael Blaskey Jean T. Carlson Robert W. Carlson Jr. and family: Robert W. Jr. and Virginia Carlson Mrs. Robert W. Carlson, Sr. Quadion Corporation Minnesota Rubber Company **Carrier Customer Relations** Chrysler Donation Program Chrvsler Training Eugene C. Coan 1946 David P. Crosby Francis, 1939, and Julia Dang Estate Design Data Joel A., 1960, and Mary Ann Elftmann Elftmann Family Fund, The Minneapolis Foundation Elk River Business Center Thomas C. Elliott Estate Bruce W. Engelsma Engelsma Family Foundation Bruce Ferrara General Mills, Inc. Simon Gruber, 1953, Estate Michael Hanson 1985 Johnstech International Corp. Duane D. Lauer, 1967, Estate Muriel Leff Cornell L. and Wenda Moore Cornell and Wenda Moore Fund, The Minneapolis Foundation Nemetschek North America, Inc. Andrea Newman Nancy O'Brien

Caroline Passe Estate Joan Penn and family Gary N. and Barbara Petersen **PPG** Industries R. B. Nordick Foundation Ralph B. Nordick 1958 Ralph Reber, 1951, Estate Michael Resnick S Schonberg Foundation Nancy Sommer Squid Ink Standard Heating & Air Conditioning Company* Theodore A. Ferrara 1977 **Target Foundation** Tennant Foundation Donn 1964 and Cynthia Thomas American Center for Philanthropy Kenneth Thorson **Top Tool Company** Toyota Motor Sales U.S.A., Inc Carol Truesdell Maurice J. Wagener 1957 Morrie's Automotive Group, Inc.* Alvin-O Williams S

Dunwoody College of Technology

STATEMENTS OF FINANCIAL POSITION Years ended June 30, 2010 and 2009

ASSETS	2010	2009	
CURRENT ASSETS			
Cash and Cash Equivalents	\$ 1,739,305	\$ 1,958,089	
Accounts Receivable, Net of Allowance	1,197,412	1,384,842	
Pledges Receivable, Current Portion	382,672	550,047	
Prepaid Expenses	180,966	152,211	
Total Current Assets	3,500,355	4,045,189	
OTHER ASSETS			
Investments	\$ 10,778,437	\$ 15,668,525	
Beneficial Interest in Perpetual Trust	8,799,862	8,462,699	
Assets Held Under Split-Interest Agreements	673,204	618,635	
Pledges Receivable, Net of Allowance and Current Portion	390,866	636,354	
Total Other Assets	20,642,369	25,386,213	
PROPERTY, PLANT, AND EQUIPMENT			
Land	\$ 828,504	\$ 828,504	
Buildings and Improvements	26,965,886	26,293,266	
Furniture, Fixtures, Machinery, and Equipment	18,418,521	14,894,265	
Construction in Progress	366,439	686,119	
Less: Accumulated Depreciation and Amortization	(31,294,596)	(29,905,245)	
Net Property, Plant, and Equipment	15,284,754	12,796,909	
Total Assets	\$ 39,427,478	\$ 42,228,311	
LIABILITIES AND NET ASSETS	2010	2009	
CURRENT LIABILITIES			
Line of Credit	\$ -	\$ 11,558,356	
Current Maturities of Long-Term Debt	186,046	-	
Current Maturities of Capital Leases	31,926	25,879	
Current Amount of Deferred Revenue	439,788	630,500	
Accounts Payable	1,224,399	1,218,938	
Accrued Compensation and Related Benefits	1,102,865	1,270,230	
Total Current Liabilities	2,985,024	14,703,903	
LONG-TERM LIABILITIES			
Long-Term Debt, Net of Current Maturities	\$ 6,777,147	\$-	
Capital Leases, Net of Current Maturities	112,086	φ - 114,341	
Annuity Obligations	197,142	196,696	
Accrued Pension Liability	4,670,582	5,370,168	
Environmental Remediation	191,281	152,994	
Deferred Revenue, Net of Current Portion	1,486,692	1,608,271	
Total Long-Term Liabilities	13,434,930	7,442,470	
Total Liabilities	16,419,954	22,146,373	
NET ASSETS			
Unrestricted	\$ 1,653,167	\$ (869,772)	
Temporarily Restricted	8,583,834	8,286,717	
Permanently Restricted	12,770,523	12,664,993	
Total Net Assets	23,007,524	20,081,938	
Total Liabilities and Net Assets	\$ 39,427,478	\$ 42,228,311	
	φ 00,427,470 	<u> </u>	

Dunwoody College of Technology

STATEMENTS OF ACTIVITIES Years ended June 30, 2010 and 2009

	2010				
	UNRESTRICTED	TEMPORARILY RESTRICTED	PERMANENTLY RESTRICTED	TOTAL	2009
OPERATING REVENUE AND SUPPORT					
Tuition and Other Related Income	\$ 20,724,418	\$ -	\$ -	\$ 20,724,418	\$ 19,965,296
Gifts and Contributions	4,382,832	-	-	4,382,832	2,099,725
Investment Income at Spending Rate	461,943	-	-	461,943	842,790
Other	597,068			597,068	688,974
Total	26,166,261	-	-	26,166,261	23,596,785
Net Assets Released from Restrictions, Satisfaction of Program and					
Other Restrictions	796,549	(796,549)			
Total Operating Revenue and Support	\$ 26,962,810	\$ (796,549)	-	\$ 26,166,261	\$ 23,596,785
OPERATING EXPENSES					
Student Programs	\$ 18,215,246	\$ -	\$ -	\$ 18,215,246	\$ 20,063,005
Academic Support	1,943,828	-	-	1,943,828	2,269,744
Management and General	5,220,897	-	-	5,220,897	6,079,450
Fundraising	311,759	-	-	311,759	335,240
Total Operating Expenses	\$ 25,691,730	\$ -	\$ -	\$ 25,691,730	\$ 28,747,439
Total Operating Expenses Over					
Operating Revenue and Support	\$ 1,271,080	\$ (796,549)	\$-	\$ 474,531	\$ (5,150,654)
OTHER NON-OPERATING ACTIVITY					
Investment Income (Loss) Greater than	* === ===	* •••••	•	• • • • - • •	
Spending Rate	\$ 552,273	\$ 391,491	\$ -	\$ 943,764	\$ (8,262,617)
Change in Pension Liability Including Other Comprehensive Income	699,586	_	_	699,586	(2,420,427)
Gifts and Contributions	000,000	655,100	105,530	760,630	1,234,745
Other Revenue	-	47,075	-	47,075	42,501
Total Other Non-Operating Activity	\$ 1,251,859	\$ 1,093,666	\$ 105,530	\$ 2,451,055	\$ (9,405,798)
CHANGE IN NET ASSETS	\$ 2,522,939	\$ 297,117	\$ 105,530	\$ 2,925,586	\$ (14,556,452)
Net Assets - Beginning	(869,772)	8,286,717	12,664,993	20,081,938	34,638,390
NET ASSETS - ENDING	\$ 1,653,167	\$ 8,583,834	\$ 12,770,523	\$ 23,007,524	\$ 20,081,938

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Ted Ferrara

Refrigeration 1977 Vice Chair Chairman Standard Heating and Air Conditioning Company

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Paul Berman Automotive Services 1982

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Al Einberger Air Conditioning 1978

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Ann Harty Account Manager Rapid Packaging Automation Packaging 2002

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Mike Hoops Retired Automotive Service Technology 1968

Mark Jessen President Jessen Press

Dave Kari Wire EDM Director Top Tool Company Machine Tool 1982

Scott King Senior Estimator Mortenson Construction Architectural Drating & Estimating 2001

Jennifer Larson Architectural Drafting & Estimating 1997

William MacPherson Vice President Group Property Management Wells Fargo Co. Architectural Drafting & Estimating 1976

Andhi Michaux Sr. Human Resources Generalist Black River Asset Management Computer Networking Systems 2003

Larry Raasch Owner Prime General Contractors Architectural Drafting & Estimating 1977

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James Smith Project Manager Kraus-Anderson Construction Architectural Drafting & Estimating 1970

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Ways to Give

More than 85% of Dunwoody students receive some type of financial assistance. Dunwoody is able to subsidize part of the tuition and offer financial aid to students because of contributors like you. Below are some of the ways to make a gift to the College. For additional information on how you can make a difference in the education of Dunwoody students, contact the Office of Development and Alumni Relations at: (612) 381-3048 or visit www.dunwoody.edu/donate.

WAYS TO GIVE

- **CASH** donations of all amounts can either be designated for a particular area of interest or designated as an unrestricted gift.
- **CHECKS** should be made payable to Dunwoody College of Technology.
- Charitable gifts of appreciated **STOCK** offer a double tax benefit. In addition to receiving the charitable income-tax deduction for the full fair-market value of the stock, you could avoid any potential tax on the capital gain.
- Dunwoody accepts CREDIT CARD payments using Discover, Master Card and Visa. American Express is accepted online. Setting up a monthly payment plan is easy and spreads the payment over the course of a year.
- Identified EQUIPMENT AND SUPPLIES support redirects operating budget support away from financing goods to directly funding programs and services to help students, are eligible for tax receipt and provides visibility for your business.
- An outright gift of **PROPERTY OR LAND** allows you to avoid capital gains taxes and take a charitable deduction on the fair market value of the property, up to 30% of the donor's adjusted gross income. If the gift is made with retained life estate, this allows you to live in the property until death, at which time the property is transferred without going through probate.
- Dunwoody is proud to have more than 115 current members of the Dunwoody Legacy Association, made up of alumni and friends who have made provisions in their WILLS OR ESTATE PLANS for the College. Your will is more than just a legal document. It reflects your personal values, love and concern for family, friends, and your community. One way to show your love and concern for others is to include a bequest to charitable institutions such as Dunwoody.

AREAS OF SUPPORT

- Contributions to Dunwoody's ANNUAL FUND make it possible to subsidize student tuition by keeping operational costs as low as possible. Annual Fund gifts can be made through automatic withdrawal, check, credit card payment or via the Web. Dunwoody also encourages those who have matching gift programs through their companies to take advantage of those programs.
- Dunwoody **SCHOLARSHIP** contributions support the General Scholarship Fund and contributions can be made in the name of a loved one. Dunwoody scholarships are offered in many different varieties, including program-specific, need-based, merit-based, and organization affiliations. Dunwoody students are grateful for the scholarship support they receive to pursue their Dunwoody education.
- Gifts made to SPECIAL PROJECTS help to maintain and create new facilities, endow scholarships, develop new programs and support capital improvements.

WAYS TO HONOR A LOVED ONE

- Preserve your spot in Dunwoody's history by placing a brick order today. Your brick will be displayed in Dunwoody's ALUMNI AND FRIENDS WALKWAY outside the Carlson Commons entrance. The walkway efforts support Dunwoody's capital initiatives.
- An ENDOWED SCHOLARSHIP in the name of an instructor, loved one or alumnus creates permanent support and is often one of the highest honors and levels of gift options.
- Memorializing a loved one by NAMING A CLASSROOM, LAB OR PROGRAM AREA allows the donor and family the opportunity to revisit the location and witness the good the gift has done.

The Compass is published and distributed by Dunwoody's Office of Development and Alumni Relations for alumni and friends of the college. Comments and suggestions are welcome and should be addressed to: Office of Development and

Alumni Relations 818 Dunwoody Boulevard Minneapolis, MN 55403 (612) 381-3052

www.dunwoody.edu

Rich Wagner, President

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