Leading the Technical Education Renaissance

2012 Annual Report

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We all know that education changes lives.

But did you know that a gift to Dunwoody can change the destiny of an entire generation? By funding scholarships for deserving students. By attracting talented faculty and staff. By investing in technology, programs and facilities that meet the changing needs of the workplace. By helping students launch well-paying careers in a tight job market.

How to Have an Impact

**Annual Fund**  Your unrestricted annual gift keeps the cost of college affordable for all students who aspire to be masters of their craft.

**Scholarship Fund**  85 percent of all Dunwoody students count on your generosity.

**Youth Career Awareness Program Fund**  Now in its 24th year, YCAP encourages high school students of color or with financial need to explore technical careers.

**Legacy Gifts**  Nearly 200 alumni and friends have included the College in their will or estate plan, ensuring that future generations benefit from a Dunwoody education.

Change a life today. Give to Dunwoody.
dunwoody.edu/alumni/donate
Dear Friends:

The 2011-2012 academic year brought both challenges and successes. Challenges resulted from a drop in enrollment in the fall and the impact lower enrollment had on the College’s financial performance.

As we have in the past, Dunwoody responded. We created the office of Enrollment Management to bring Admissions, Financial Aid, Marketing & Communications, the Registrar and Bursar, and Student Services together to strategically address enrollment. We hired a new vice president to lead this area. We saw immediate and significant results, exceeding our enrollment goals for the winter and spring quarters. And, most significantly, we achieved our enrollment goals for the fall start of the 2012-2013 academic year when colleges across the nation saw enrollment declines.

We continue to focus on the future and meet the needs of our workforce. We started a new program called Right Skills Now. This one-semester program helps dislocated and disenfranchised workers get the skills needed to enter the manufacturing workforce. After one semester, these students are ready for jobs as computer numeric control (CNC) machine operators – jobs with good pay and benefits. Students can come back to Dunwoody to complete an associate’s degree after finishing Right Skills Now. This program has created national buzz. Dunwoody has been featured in USA Today as well as on C-SPAN. In addition to the Right Skills Now program, we started a new Bachelor of Science completion program in Industrial Engineering Technology and a Bachelor of Science completion program in Construction Leadership & Management.

At a time when our nation needs more technicians and more STEM (Science, Technology, Engineering and Math) graduates – a time which coincides with our 100th anniversary – we are again ready to lead the technical education renaissance. We are building a unique model for technical education: a comprehensive polytechnic college that emphasizes hands-on, application-based learning; a rigorous curriculum that instills discipline; a world-class faculty; and a committed staff focused on providing a great student experience. This model will offer certificates and associate’s and bachelor’s degrees with seamless mobility between degree levels. Every program will be focused on meeting the demands of the 21st century workforce. We are at the dawn of a new beginning.

We have much to be excited about. Our back-office systems are now providing the information we need to effectively manage the College. Our enrollment grew at a time when college enrollment was down across the nation. Our financials are improving. We have programs that meet the needs of our local and national workforce. And as I have said in the past: we change people’s lives through technical education. Stay committed, be proud, we are Dunwoody!

Rich Wagner, Ph.D.
President
Today’s advanced manufacturing requires “just-in-time” employees who can step into a job and produce right away, according to a recent article in The Wall Street Journal. That’s where Dunwoody excels. It trains the next generation of workers to adapt to the ever-changing needs of employers in technical industries. It has a well-earned reputation for creating programs that anticipate, and respond to, the needs of local industries and the global economy.

Dunwoody Offers Right Skills at Right Time

Even though the nation’s jobless rate hovers just below eight percent, manufacturers still face a shortage of skilled workers. “Factory jobs require more math and science skills than most Americans possess,” writes David Ferris at Workforce.com.

American manufacturers report that five percent of their jobs go unfilled “simply because they cannot find workers with the right skills,” according to an October 2011 survey by Deloitte Consulting and the Manufacturing Institute. That translates into 600,000 unfilled jobs nationally at a time of high national unemployment.

Adding to the problem is the anticipated retirement of Baby Boomers over the next decade, which will shrink the pool of experienced workers. “The end of industrial arts classes in high schools severely reduced the number of skilled workers in the pipeline,” says Les Fieldman, corporate HR manager for Griffiths Corporation, which employs Dunwoody graduates.

After 18 weeks of instruction, students work full time as paid interns at a local manufacturing facility. Many are recruited by their employers while still enrolled. The CNC certificate is integrated with other Dunwoody coursework so students may continue to earn their associate’s degree, making them even more marketable.

Right Skills Now Bridges Skill Gap

The labor shortage prompted Dunwoody to develop fast-track programs to teach needed skills. In 2012, the College piloted Right Skills Now, a 24-week, one-semester certificate program that trains students in computer numeric control (CNC) machines. The program grew out of President Obama’s Council on Jobs and Competitiveness in partnership with several manufacturing professional organizations.

Permac President Darlene Miller, who sits on the Council, and E.J. Daigle, Dunwoody dean of Robotics & Manufacturing, applaud the new initiative.

National Model for Worker Training

“Experts say the program could serve as a national model for employers needing skilled workers yesterday,” writes USA Today. “It’s one of the early efforts to close the nation’s much-bemoaned skills gap.”

“The program could serve as a national model for employers needing skilled workers yesterday.”

USA Today
For people like Mike Hunter, an unemployed construction worker with 23 years in the field, the Right Skills Now program was a godsend. It gave him the training he needed to find a job. The program “gets you in the workforce so quickly,” Mike told USA Today. Although his wage is comparable to construction work, Mike earned more this year because his new job is year-round.

Enviable Job Placement Rates

Dunwoody has an enviable track record of placing graduates, especially from its Machine Tool Technology program. More than 400 companies have approached Daigle about hiring machine tool graduates.

The evidence is compelling. Wrico Stamping and EJ Ajax, “two of Dunwoody’s best supporters of manufacturing students,” hired four first-year students over the summer, Daigle says. They invested an estimated $50,000 in scholarships to secure the top talent and help those students complete their second year of studies.

What’s more, every Machine Tool Technology graduate from June 2012 is employed. Employers include respected names such as Johnstech, MTS, Mold Craft, and Wilson Tool.

About the Partnership

Dunwoody’s Right Skills Now program is a partnership of The Manufacturing Institute, ACT, the National Institute of Metalworking Skills, and the President’s Council on Jobs and Competitiveness.

Fifteen graduates from the first cycle are employed as full-time apprentices, operators or programmers. They were scooped up by Minnesota companies looking for CNC operators, including Twin City Die Cast, Minnesota Grinding, Roberts Automatic, Continental Engineering, and Custom Mold.

Enrollment in fall 2012 was full at 20 students.
Sewing Program Takes Collaboration to New Level

Taking its commitment to college-community collaboration to a new level, Dunwoody is collaborating with Saint Paul nonprofit Lifetrack Resources and dozens of local businesses to develop its first Sewing & Production Specialist program.

Lifetrack received $75,000 in United Way funding to support the development of the 22-week program. It provides students with the skills and education needed to excel in the cut and sew industry.

From Small Project to Major Partnership

The idea began as a small project between Dunwoody, Lifetrack and J.W. Hulme, a Minnesota maker of distinctive leather and canvas products. Participation has grown to almost 30 partners, including companies in Michigan and Wisconsin.

In response to enormous industry interest, the core group decided to form an association to actively represent the cut and sew industry. They called it The Makers Coalition.

“The real strength of this training is that it is being developed in close collaboration with industry leaders and local business owners,” says Tatjana Hutnyak, Lifetrack’s business services manager. “Program graduates will gain a specific skill set that is a great fit and is in direct demand by employers.”

Dunwoody’s first Sewing & Production Specialist program was developed in collaboration with industry leaders and local business owners. The first class begins January 2013. (Photos courtesy of The Makers Coalition)

Notable Dunwoody Entrepreneurs

- **Insty Prints**
  - founder Frank Schochet

- **Mortenson Construction**
  - founder Mort Mortenson, Sr.

- **Morrie’s Automotive Group**
  - founder Morrie Wagener

- **Entenmann’s Inc.**
  - former owners William, Robert and Charles Entenmann

- **FSI International**
  - co-founder Joel Elftmann

- **Weis Builders, Inc.**
  - founder Joe Weis
Bühler Apprenticeship Academy Models Euro Approach to Education

Adapting the European model of technical education, Swiss-owned Bühler Inc. has partnered with Dunwoody to create the first-ever Bühler Apprenticeship Academy.

Academy Trains Customer Service Engineers

The two-and-a-half-year apprenticeship program, which launched in August, is designed to train customer service engineers using Bühler’s new Food Innovation Center in Plymouth, Minn. The Academy teaches mechanical and electrical skills, electronics, customer service and management. It also integrates training in technical, methodological and social skills.

Six students were admitted to the Academy from a competitive pool of 100 applicants. Bühler pays their tuition as well as an hourly wage. The company benefits by developing a cohort of talented apprentices who have strong foundational skills and industry-specific experience – a highly prized combination. Students graduate from Dunwoody well trained and with a great future.

Smart Investment for Employers and Students

“It’s a smart investment, considering the shortage of skilled workers and the time it takes to train new hires,” says Debra Kerrigan, dean of Workforce Training & Continuing Education, who helped broker the partnership.

Customized to Bühler’s workforce needs, the program alternates eight weeks of classroom learning at the College with eight weeks of experiential learning in the Bühler lab. At the end of the apprenticeship, graduates tour Bühler’s national and international facilities and choose where they would like to work.

A second cohort will join the program in August 2013.

About Bühler’s Food Innovation Center

Bühler is an international leader in the research, development, manufacture, and distribution of capital equipment and processing systems for food and non-food industries.

“It’s a smart investment, considering the time it takes to train new hires.”

Debra Kerrigan
Entenmann Brothers Exemplify Dunwoody’s Entrepreneurial Spirit

Three Entenmann brothers traveled from the East Coast to Minnesota in the 1940s to attend the baking program at what was then Dunwoody Industrial Institute. Drawing on their Dunwoody training, German work ethic, and entrepreneurial mindset, they built a baked goods company that today serves customers across North America.

From Brooklyn Business to International Brand

The Entenmann family was entrepreneurial long before the term became commonplace. What began as a small baking business in Brooklyn, N.Y. in 1898 is now a household name. Like many Dunwoody graduates, the Entenmann family had a passion for running their own business.

William Entenmann started modestly, delivering bread and his signature all-butter loaf cakes by horse and wagon to neighborhoods around Brooklyn. His three grandsons, Charles, Robert and William, graduated from Dunwoody’s baking program in the late 1940s and early 1950s.

Traveling across the country to attend one of the only baking schools in America was a bold move for the Entenmann brothers. They were drawn by Dunwoody’s expertise in the chemistry of baking and reputation for hands-on learning.

Growth Through Innovation

With their mother, Martha, the brothers took over the family baking business after the death of their father, William Jr., who had run the company for 30 years. They realized that American consumers were purchasing more goods at grocery stores and focused their business on deliveries to supermarkets. Ever the innovators, they developed the cellophane window for their baked goods boxes.

In 1961, they built the largest baking facility in the U.S. on five acres in Bay Shore on Long Island. When the company went public in 1976, the stock certificates bore the image of Martha, a testament to her 50-year commitment to the company. Over the next four decades, the company continued to adapt to changing technology and consumer tastes.

A Legacy of Support

Entenmann family members have been generous supporters of Dunwoody. During a recent visit with President Rich Wagner, Charles reminisced about his time in Minnesota. Self-described as “nothing but optimistic,” Charles was especially grateful to his baking teacher, who introduced him to the variety of ingredients used in cakes.

He advises students to “mind your own business and do your job better than the other guy. Someday, he’ll be working for you.”
Bobby Weckwerth Receives Leadership Award

Robert “Bobby” Weckwerth received the Student Leadership Award from the Alumni Board of Managers at its annual meeting in July. The award, first presented in 2004, honors exemplary students with outstanding school spirit who are leaders in and out of the classroom.

A Passion for Life-Long Learning

Weckwerth, a retired sergeant major and disabled veteran, enrolled in Dunwoody after 25 years in the military. He earned his associate’s degree in Construction Project Supervision in June and is currently enrolled in the College’s bachelor’s completion program.

“You should never stop learning,” he says.

Honing Leadership Skills Through Volunteerism

Weckwerth chose Dunwoody, in part, because of its small class sizes, rich history and great reputation. After “relearning how to type, take notes and study,” he excelled academically. What he didn’t anticipate was the value of participating in extracurricular activities. That’s where he found opportunities to hone his leadership skills.

He served as president of the Phi Theta Kappa (PTK) Honor Society and the student chapter of the Association of General Contractors. He also was a member of Historic Green, National Association of Home Builders, and Construction Specifications Institute.

“Developing ‘People Who Help People’

Weckwerth transformed PTK from a three-star to a five-star rated chapter – a feat that required creativity, effective mobilization of volunteers and a lot of hard work, according to his instructors. He also led a group of Historic Green volunteers to Louisiana to help rebuild New Orleans over spring break.

“I like to help people,” he says of his volunteer work. “I hope it helps develop people who help people, too.”

His career in the military and 17 years as a volunteer firefighter taught him a lot about leadership. “I didn’t want to be a dictator. I tried to share what I’ve learned throughout the years. I was really fond of my classmates, and I wanted to see them succeed,” he says.

“We were almost like a small family. I was kind of like the dad of the class,” he adds with a shy grin.

Bobby Weckwerth (in blue) led a group of Historic Green volunteers to Louisiana over spring break to help rebuild New Orleans. “I like to help people,” says the veteran and long-time volunteer firefighter.

“I tried to share what I’ve learned through the years. I was fond of my classmates and wanted to see them succeed.”

Bobby Weckwerth
We are grateful for the generosity of thousands of individuals, businesses, foundations and community organizations that support our mission of changing lives through excellent technical education. As a private, non-profit college, we rely on your support and extend our deepest appreciation. Gifts were received July 1, 2011 – June 30, 2012.

**ALUMNI**

**MASTER BUILDERS**

$10,000 and above

Charles S. Donatelle ’65 | Michael J. Donatelle ’67 | Joel A., ’60, and Mary Ann Eftfmann (Eftfmann Family Fund, The Minneapolis Foundation) | Ernest J. Skramstad ’30 | Donn, ’64, and Cynthia Thomas (American Center for Philanthropy)

**CHARLES A. PROSSER CLUB**

$5,000 to $9,999


**JOHN BUTLER CLUB**

$2,500 to $4,999


**DUNWOODY CLUB**

$1,000 to $2,499


**PRESIDENT’S CLUB**

$500 to $999


**CENTURY PLUS CLUB**

$250 to $499


**CENTURY CLUB**

$100 to $249

DUNWOODY FUND DONORS

95% of faculty and staff contributed to the 2011-2012 Annual Fund Drive

JOHN BUTLER CLUB
$2,500 to $4,999
Rich and Valerie Wagner

DUNWOODY CLUB
$1,000 to $2,499
Anonymous | Patricia Edman | Nancy and David Fuchs | Allen C., ’74, and Mary Ann Jaedike | William A. Jordan ’69 | Chad Kurdi and Kim Kahlhammer | Murray P. Yeager ’05 & ’09 | Jeff M. Ylinen ’79

PRESIDENT’S CLUB
$500 to $999

CENTURY CLUB
$100 to $249

BUSINESSES & ASSOCIATIONS

MASTER BUILDERS
$10,000 and above
E.J. Ajay & Sons, Inc. | Horton, Inc. | National Electrical Contractors Association | Target

CHARLES A. PROSSER CLUB
$5,000 to $9,999

JOHN BUTLER CLUB
$2,500 to $4,999

DUNWOODY CLUB
$1,000 to $2,499

PRESIDENT’S CLUB
$500 to $999

CENTURY PLUS CLUB
$250 to $499
Barbara A. Russell | Chad Strunk and Gail Von Wahle

$500 to $999

$1,000 to $2,499
Anonymous | Patricia Edman | Nancy and David Fuchs | Allen C., ’74, and Mary Ann Jaedike | William A. Jordan ’69 | Chad Kurdi and Kim Kahlhammer | Murray P. Yeager ’05 & ’09 | Jeff M. Ylinen ’79

$250 to $499

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E.J. Ajay & Sons, Inc. | Horton, Inc. | National Electrical Contractors Association | Target

$5,000 to $9,999

$2,500 to $4,999

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**TERY CLUB**

$100 to $249


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**MASTER BUILDERS**

$10,000 and above


**CHARLES A. PROSSER CLUB**

$5,000 to $9,999


**JOHN BUTLER CLUB**

$2,500 to $4,999

Baker Foundation | PMMI Education and Training Foundation | Rahr Foundation | RBC Foundation – USA | Slawik Family Foundation

**DUNWOODY CLUB**

$1,000 to $2,499

1610 Fund | Builders Outreach Foundation | Burnsville Community Foundation | John J. Adamich ‘54 | The Dorsey & Whitney Foundation | Hickey Foundation | Douglas & Mary Staughton Jones Foundation | MPMA Education Foundation

**PRESIDENT’S CLUB**

$500 to $999

Circle of Change Foundation | (MME Group, Inc.*)

**CEN**

**TURY PLUS CLUB**

$250 to $499

Longview Foundation | Ella P. Crosby | The Whitney Foundation

**HONORARY CLUB**

In honor of Kathryn and Thomas Baker | Douglas E. Ollila

In honor of Harold Holden | Dave Simpkins ‘67

In honor of Robert F. Johnson | Tara Russell

In honor of Andhi Michaux ‘03 | Anonymous

In honor of Morrie’s Automotive Group | Ally Financial

In honor of Paul Phillips ‘06 & ‘08 | Timothy W. Phillips

In honor of John Schmitt | Douglas E. Ollila

In honor of Rich Wagner* | Mill City Commons

In honor of Bernie Wagnild ‘57 | National Automobile Dealers Foundation

In honor of Charlie Westling | The Prouty Project

**MATCHING GIFTS**

3M Foundation | ATK | Bank of America Charitable Foundation | Deluxe Corporation Foundation | Eaton Corporation | Ecolab Foundation | General Mills Foundation | Hormel Foods Corporation | IBM | Longview Foundation | Medtronic Foundation | Piper Jaffray & Company | Securian Foundation | The Toro Foundation | Trufit | Wells Fargo Foundation Matching Gifts Program | Xcel Energy Foundation Matching Program

**IN-KIND GIFTS**


* Business owned/operated by Dunwoody alumni

§ Current Dunwoody employees

R Retired Dunwoody employees

**dunwoody.edu/alumni/donate**
**SPECIAL PROJECTS**


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New American and POW-MIA flags, donated by Roger J. Kohler ’66 and ’86, were dedicated on Veteran’s Day. Kohler served in the Army and taught welding in Ethiopia in the Peace Corps.

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**MEMORIALS**

- **In memory of John Ballard ’88**
  Cathy Ballard
- **In memory of James Buranen**
  Victor Carlson ’54
- **In memory of Joseph Campbell ’73**
  Ruth Campbell
- **In memory of Ella Crosby**
  Frank Starke R
  Rich Wagner S
  C. Ben Wright R
- **In memory of William Entenmann ’50**
  Christine Entenmann
- **In memory of Francis Fraser ’57**
  Helen Fraser
- **In memory of Roy Groves ’50**
  Lester Goetzke, ’57, Midtown Manufacturing Co. Society of Manufacturing Engineers
  Marilyn Clemens S
  C. Ben Wright R
- **In memory of Roy Hager ’57**
  Jane Hager
- **In memory of Everett Hansen ’38**
  Anna Margaret Leitschuh-Hansen
- **In memory of Ron Harper**
  C. Ben Wright R
- **In memory of Charles Henderson**
  Olga Henderson
- **In memory of Kenneth Malmstrom ’33**
  C. Ben Wright R
- **In memory of Burt McGlynn ’64**
  C. Ben Wright R
- **In memory of Lloyd Meeker ’55**
  Luana Meeker
- **In memory of Earl R. Myers ’57**
  Darcy Myers
- **In memory of Ronald K. Olson ’55**
  Elizabeth Olson
- **In memory of Lowell Pepper ’64**
  Peggy Casper
- **In memory of Douglas K. Peterson ’67**
  Joyce Peterson
- **In memory of Richard Prosser**
  James McRae
- **In memory of George Rusnacko ’39**
  Dale Rusnacko
- **In memory of Delford Schroeder ’67**
  Frank Starke R
- **In memory of Gordon Schuster ’39**
  C. Ben Wright R
- **In memory of Harold B. Smith, Jr. ’57**
  Victor Carlson ’54
- **In memory of Lynn Stertz**
  C. Ben Wright R
- **In memory of Glenn T. Tilbury ’52**
  Lester Goetzke, ’57, Midtown Manufacturing Co.
- **In memory of Marge Wood**
  C. Ben Wright R

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* Business owned/operated by Dunwoody alumni
S Current Dunwoody employees
R Retired Dunwoody employees
The Legacy Association recognizes donors who have provided for the College through their wills, trusts, gift annuities and other deferred gifts. We are immensely grateful for their support. In addition to the individuals listed below, 32 other donors have asked to remain anonymous.

Sverre H., *’38, and Miriam Ambjor
Clarence E. Anderson *’39
Donald Anderson *’50
Robert, ’68, and Sandra Anderson
Donald K. Bauer*
R. Ray and Alice Bauman*
Russell W. Becken* ’33
Russell H. Bennett* ’32
Sue A. Bennett
Dr. M. James * and Nancy R. Bensen
Paul Bergston*
Jim, ’73, and Jackie Bernier
Ann L. Bollmeier, ’76, and
Sandra Anderson
Donald Anderson *’50
Clarence E. Anderson* ’39
Sverre H., *’38, and Miriam Ambjor
to the individuals listed below, 32 other donors have asked to remain anonymous.

We apologize for any errors or omissions. Please contact the Development Office at 612.381.3052 with corrections.

* Business owned/operated by Dunwoody alumni
$ Current Dunwoody employees
# Retired Dunwoody employees
Len A. Beard  
**Electrical Construction & Maintenance ’43**

“My Dunwoody training helped me succeed at IBM. I retired after 45 years of service.”

Daniel L. Smith  
**Civil Technology & Land Surveying ’52**

Dan is one of the newest members of our Legacy Association, having established a charitable gift annuity last spring. He lives in Plymouth, Minn., and Sun City, Ariz. Dan plays golf and tennis and enjoys volunteering.

Gerald Wilber Schwarz  
**Radio & TV ’56**

G.W. (Doc) Schwarz recently sold his 52-year-old SNARO business to Brooks Johnson of Monticello, Minn. Johnson plans to continue the manufacturing of the SNARO, which was originally designed by Schwarz. A SNARO is a special bird point used for bow hunting.

Carlton DeWitt & Roger Rafferty  
**Printing ’61**

Carlton donated a 1903 Linotype to the Minnesota Letterpress Museum at the Minnesota State Fairgrounds. Both Carlton and ’61 graduate Roger Rafferty work at the museum during the Minnesota State Fair, giving visitors a glimpse of how newspapers were printed using the hot lead process.

Jim Mortenson  
**Architectural Drafting & Design ’62**

The Minnesota Chapter of the Association General Contractors of America presented Jim Mortenson with its Lifetime Achievement Award after more than 40 years in the construction industry.

James Haugen  
**Auto Electrical ’64**

James worked with Habitat for Humanity this summer. He and his team completed one house in August and started another before cold weather (by Alabama standards) set in. “I am looking forward to 2014 to help Dunwoody celebrate 100 years and the 50th anniversary of my graduation.”

Steve Hippe  
**Carpentry ’65**

Steve recently visited Dunwoody with his wife, Marlene. He lives in Starbuck, Minn., and has used his Dunwoody training throughout his life, both professionally and personally.

Doug Rolland  
**Air Conditioning ’67**

Doug is a principal with RELCO, LLC, a pioneer in dairy carbohydrate processing with industry-leading technology for evaporation, crystallization and dryer chamber design. Doug and his wife, Gail, live in Prescott, Ariz.

Rich Hjelmgren  
**Automotive Service Technology ’71**

Rich was honored as the 2012 Firefighter of the Year at the Hudson Fire Department’s annual banquet for his 22 years of service. “Our deepest appreciation for your dedicated volunteer service ensuring maintenance, performance, safety and reliability of our apparatus and equipment,” the fire chief said.

Joe Mrozek  
**Welding ’79**

Joe visited the Welding lab earlier this year. He currently is a union steward and a welding foreman and is interested in teaching welding someday. He lives in Cochrane, Wis., with his wife and children.
Marcy Vonne  
*Engineering Drafting & Design ’93*  
Marcy works at Toro where she takes pride in helping to design the GroundsMaster 5900 – a 16-foot wide machine that can cut an acre of turf in five minutes!

Eve (Swailes) Christianson  
*Graphics Arts & Printing Technologies ’02*  
Eve writes: “I feel very grateful for the valuable skills that I learned in the Printing & Graphics program. It provided a sturdy base on which to build my career. I started out as a pre-press operator and found that I had a passion for image retouching. I moved on to an image retouching role for six years. While doing that, I saw into the world of art direction and found my calling. After being at Target for more than three years, I was promoted to art director for the Weekly Ad – a fashion and accessories team. I work with merchants, design the layouts, direct photo shoots and much more. Big thanks to Pete Rivard and the crew at Dunwoody for a great program!”

Cody Smith  
*Engineering Drafting & Design ’12*  
Cody received the Harold & Ginger Anderson Scholarship, which is awarded to a second-year student with academic success and financial need. Cody had the pleasure of meeting Harold Anderson ’40 in March.

Fourth Year Interior Design Students  
The Northland Chapter of International Interior Design Association hosted its 7th annual charity fashion show in October. Fourth-year interior design students Ashley Cannon, Carissa Lepisto Pouliot, Jodi Brady, Jill Benkofske, Britney Bechthold and Rachel Wittnebel won “Best Use of Zero Landfill,” competing against 25 other design firms and schools. Their designs were made primarily of recycled design materials.
In Memoriam

On behalf of the entire Dunwoody community, we extend our deepest sympathies to the families and loved ones of alumni who have died in the last year.

Sverre Ambjor '38
Electrical Construction & Maintenance
Duane Anderson '53
Automotive Service
Norman Anderson '63
Electrical Construction & Maintenance
Archie Asunma '41
Machine Tool
John Ballard '88
Heating, Ventilation & Air Conditioning
Thomas Benings '52
Electrical Construction & Maintenance
Robert Borchert '40
Electrical
John Brengman '40
Building Construction
Wayne Brownell '50
Radio & Electronics
Warren Carlson '47
Baking
George Christen '61
Machine Tool
Mike Conneff '62
Electrical Construction & Maintenance
W. James Corbett '58
Plumbing
John Cronemiller '66
Electronics
Herbert Daub '48
Automotive Service
Thomas Day '61
Sheet Metal
Everett Dejong '61
Machine Tool
Robert Droster '51
Building Construction
David Dulebohn '41
Machine Tool
Paul Dziedzic Jr. '73
Architectural Drafting & Estimating
Vernon Edberg II '68
Automotive Service
Art Espeset '50
Automotive
Francis Fraser '57
Architectural Drafting & Estimating
Lyle Freiderich '50
Radio & Electric
Bob Fry '72
Machine Tool
Joseph Gieseke '77
Engineering Drafting & Design
James Glidden '62
Electronic Systems
James Going '71
Welding
William Gosch '83
Engineering Drafting & Design
Philip Graber '73
Machine Tool
Roy Groves '50
Machine Tool
Roy Hager '57
Architectural Drafting & Estimating
Harold Halvorsen '48
Electrical Construction
Alois Hanek '51
Refrigeration
Carroll Hempel '56
Baking
Larry Hjelle '51
Refrigeration
Orlen Holien '34
Electrical Construction & Maintenance
Jerry Iverson '65
Electrical Construction & Maintenance
Curtis Johns '48
Electronics
Charles Johnson '56
Electrical Construction & Maintenance
Orval Johnson '55
Automotive Collision Repair & Refinishing
Reynard Johnson '62
Printing & Graphics
Vernon Johnson '58
Electrical Construction & Maintenance
Michael Kennedy '64
Automotive Service
Oiva Koivula '47
Automotive Service
Steven Kokkila '10
Electrical Construction & Maintenance
Fredric Koshol '50
Electrical Construction & Maintenance
Roger Kuechle '79
Residential Concrete
Clinton Larson '50
Electronic Systems
Milford Larson '48
Building Construction
Elmer Lehman '59
School Plant Maintenance
Bernard Lieder '60
Architectural Drafting & Estimating
Robert Madden '43
Automotive
Kenneth Malmstrom '33
Sheet Metal
Gary Matson '67
Automotive Service
Arthur Matychuk '51
Machine Tool
Burton McGlynn '53
Cake Decorating '65 Baking
Russell Medin '43
Machine Tool
Roger Mosecon '45
Electronic Systems
Roger Mustonen '61
Land Surveying
James Niska '62
Printing & Graphics
C. Howard Olsen '37
Engineering Drafting & Design
Erwin Olson '41
Electrical
Douglas Peterson '67
Architectural Drafting & Estimating
Thomas Piekarzycz '73
Machine Tool
Kenneth Porupsky '51
Electrical Construction & Maintenance
Reuven Rahamin '76
Machine Tool
Jeffrey Raymer '84
Engineering Drafting & Design
Eldon Reinke '62
Electrical Construction & Maintenance
Mary Richardson '79
Baking
Allan Roadfeldt '51
Machine Tool
James Russell '51
Land Surveying
Robert Sanger '55
Baking
Lester Schmitz '40
Electrical Construction & Maintenance
Harold Smith Jr. '57
Electronic Systems
Scott Swendsen '83
Automotive Service
Vernon Thompson '47
Automotive
Glenn Tilbury '52
Machine Tool
John Wallraff '43
Air Conditioning
John Walls '60
Machine Tool
William Weise '70
Electrical Construction & Maintenance
Wilton Wendlandt '40
Air Conditioning
Robert Wentz '64
Engineering Drafting & Design
Stanley Wold '48
Air Conditioning
Jack Woods '51
Baking
Arthur Wuollet '59
Electrical Construction & Maintenance

In Memoriam: Accent Signage
Founder Reuven Rahamin

The nation mourned the tragic death of Reuven Rahamin, a 1976 graduate of Dunwoody and founder of Accent Signage in Minneapolis. Rahamin and four others were slain by a disgruntled employee on September 27. He will be remembered as “a kind, persistent and religious man” who saw his work as helping people find their way in the world.

Born in a tent near the Gaza Strip, he immigrated to the U.S. as a teen, graduated at the top of his Dunwoody class, and went on to build a $10 million sign business. Among other accomplishments, he patented a process to put Braille on signs, earning him an invitation from the White House.

A devoted family man, he was active in civic activities and will be missed by all who knew him.
Kate Dunwoody Scholarship Awarded

Interior Design student Carissa Lepisto Pouliot received this year’s Kate Dunwoody Scholarship at the annual awards luncheon in October. The scholarship is presented to an exceptional female student who demonstrates strong academics and a record of community service.

On track to graduate in May 2013 with a Bachelor of Science in Interior Design, Lepisto Pouliot came to Dunwoody to expand her career opportunities.

“I already have an associate’s degree in architectural drafting, but I wanted to be able to do more than to just draft other people’s creations,” she says. Dunwoody is helping her pursue her goal of “helping people design their quality of life through environment.”

Outside of class, Lepisto Pouliot serves as a Dunwoody student ambassador, participates in the Interior Design Student Society, and is a member of the International Interior Design Association. She interned at Shea, Inc. in downtown Minneapolis. In January, she will start an internship with RSP Architects.

“One day I hope to be able to contribute to something like (the Kate Dunwoody Scholarship),” the mother of four told the attendees at the annual luncheon.

Her advice to fellow students: “Go after what you’re passionate about. Don’t let people tell you ‘no.’ You’re never too old. Just know that your life plan will continuously change and evolve.”

“I wanted to be able to do more than just draft other people’s creations.”

Carissa Lepisto Pouliot

Who Was Kate L. Dunwoody?

A remarkable woman respected for her volunteer service and philanthropic spirit, Kate Dunwoody was influential in helping establish Dunwoody Industrial Institute. Upon her death in 1915, her estate added $1.5 million to the $3 million given by her husband, William Hood Dunwoody, to start the school.

Kate grew up in Pennsylvania and moved to Minnesota with her young husband who was advised to find healthier climes in the “Great Northwest.” From the onset, Kate was a tireless champion for women and children. She was an active member of the Women’s Christian Association (WCA), the state’s oldest benevolent nonprofit. In 1905, Kate and William donated their mansion on 10th Street and LaSalle Avenue to the WCA, stipulating that it be used as a women’s boarding house.

Her legacy of supporting women continues through her named scholarship at Dunwoody College.

Cherry Acker is one of hundreds of Dunwoody students to receive scholarships to complete their education. Acker is using her scholarship to finish her associate’s degree in Web Programming & Database Development. She would like to use her new skills to help homebound people with their healthcare needs.
Statement of Financial Position
Years ended June 30, 2012 and 2011

ASSETS
Total Current Assets $ 2,501,947 $ 3,432,385
Total Other Assets 22,908,068 22,636,643
Net Property, Plant, and Equipment 14,484,137 14,643,959
TOTAL ASSETS $ 39,894,152 $ 40,712,987

LIABILITIES AND NET ASSETS
Total Current Liabilities $ 5,313,535 $ 3,055,022
Total Long-Term Liabilities 13,151,155 13,150,929
TOTAL LIABILITIES 18,464,690 16,205,951
Total Net Assets 21,429,462 24,507,036
TOTAL LIABILITIES AND NET ASSETS $ 39,894,152 $ 40,712,987

Statement of Activity
Year ended June 30, 2012

REVENUE ($ in thousands)
Net Tuition $ 15,976
Gifts & Contributions 4,413
Investment Income 72
Other 571
TOTAL REVENUE $ 21,032

EXPENSES ($ in thousands)
Salary & Benefits $ 15,203
Student Worker Salaries 253
Marketing Programs 556
Department Expenses 2,514
Plant & Facilities 1,245
IT Operations 2,905
Depreciation, Interest & Finance 1,432
TOTAL EXPENSE $ 24,108

Financial note: We acknowledge that the fiscal year did not meet expectations. As described in President Wagner’s letter, the Board of Trustees and the administration have instituted strategies to address the College’s finances and are already seeing positive results. Due to rounding, the expenses total 99 percent.
Program Overview

Percent of Total Enrollment by Program

- 29% Robotics & Manufacturing
- 25% Computer Technology
- 17% Construction Sciences
- 13% Automotive
- 9% Graphics & Printing
- 9% Applied Management
- 4% Health Sciences

Quick Facts

ENROLLMENT – 1,160 full- and part-time students are enrolled.

VETERANS – Dunwoody has 122 veteran and military students. It is a Yellow Ribbon Campus and received the Employer of Veterans Award from the American Legion in July 2012.

DIVERSITY – 13 percent of the student body are female and 21 percent are students of color.

FINANCIAL AID – Nearly 85 percent of students received financial assistance of some kind in 2011-2012.

DEGREES – Dunwoody offers 29 Associate of Applied Science and four Bachelor of Science degrees.

Placement Rate by Program

Dunwoody graduates are in high demand by employers throughout the state. These figures reflect graduates’ average placement rates in their fields of study within five months of graduation in spring 2012.

- Applied Management: 100%
- Automotive: 100%
- Computer Technology: 97%
- Construction Sciences: 83%
- Graphics & Printing: 91%
- Robotics & Manufacturing: 92%
Dunwoody Leadership

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Cornell Leverette Moore
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Chief Executive Officer & Chairman, Laser Design, Inc.

Talla Skogmo
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President, Donatelle

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Chief Science Officer, General Mills, Inc.

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Automotive Service ’57
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Welding ’68
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Machine Tool Technology ’77
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Automotive ’54
Retired, General Motors

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Electrical Construction ’60
Founder/CEO, GR Promotions, Inc.

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Project Manager, Wells Fargo Corporate Properties Group

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Electrical Construction Design ’04
Applied Management BS ’10
President, Werner Electric

Ann Harty
Automation Packaging ’02
Account Manager, Chalk Talk

Jeff Hawthorne
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Vice President Industrial Controls, Egan Company

Mike Hoops
Automotive Service Technology ’68
Retired

Mark Jessen
President, Jessen Press

Alysse Johnson-Strandjord
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Jr. Graphic Designer, YYES, Co.

Dave Kari
Machine Tool ’82
Wire EDM Director, Top Tool Company

Scott King
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Senior Estimator, Mortenson Construction

William MacPherson
Architectural Drafting & Estimating ’76
Retired

Andhi Michaux
Computer Networking Systems ’03
Sr. Human Resources Generalist, Black River Asset Management

Kawytae “Deon” Norals
Electrical Construction & Maintenance ’00
Director of Information Technology, Westover Consultants, Inc.

Larry Raasch
Architectural Drafting & Estimating ’77
Owner, Prime General Contractors

Bridget Reynolds
Architectural Drafting & Estimating ’00
Dean of Construction Sciences & Building Technology, Dunwoody College of Technology

Steve Robinson
Auto Electrical ’60
Retired

Jim Smith
Architectural Drafting & Estimating ’70
Senior Project Manager, LEVELUS, LLC

Steve Stone
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Vice President, Parsons Electric

Gib Syverson
Automotive Service Technology ’74
Owner, Syverson Drywall, Inc.

Jim Tilbury
Electrical Construction ’74
President, Nedmac, Inc.

Bill Trout
Architectural Drafting & Estimating ’81
Project Manager, Donlar Construction

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Vice President, Zeman Construction Company

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Vice President of Enrollment Management

Ann Iverson
Associate Provost

Jeffrey M. Ylinen
Provost
New Student Days

A fun way for new students to meet! Teams work to get tennis balls through the holes.

Giving new meaning to the phrase “ice-breaker,” new students work together to get a tennis ball out of a block of ice.

Commencement

Blake Craig, ARCH; and Brennetta Harris, ARCH

Left to right: Wendell Anderson, ARCH; Bartholomew Biesterfeld, ARCH graduate and current CLMA; Brandon Bomar, ARCH; and Luke Buranen, ARCH

Alexis Lola Collins, CNTS, with Eeris Fritz, instructor in the Elftmann Student Success Center
The annual report is published by Dunwoody’s Office of Institutional Advancement. We welcome your comments and suggestions at development@dunwoody.edu or 612.381.3064

**Phone Numbers to Know**

<table>
<thead>
<tr>
<th>Service</th>
<th>Phone Number</th>
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<tbody>
<tr>
<td>Admissions</td>
<td>612.374.5800</td>
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<tr>
<td>Career Services</td>
<td>612.381.8121</td>
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<tr>
<td>Workforce Training &amp; Continuing Education</td>
<td>612.381.3306</td>
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<tr>
<td>Giving</td>
<td>612.381.3048</td>
</tr>
<tr>
<td>Legacy Gifts</td>
<td>612.381.3061</td>
</tr>
</tbody>
</table>

**Mission**

As a private non-profit technical college, Dunwoody changes lives by building opportunities for graduates to have successful careers, to develop into leaders and entrepreneurs, and to engage in "the better performance of life’s duties."

*Italicized words are from the last will and testament of William Hood Dunwoody.*

**Vision**

Emerging as Minnesota’s only polytechnic college, Dunwoody is the first choice in technical education: first choice for students; first choice for employers; and a great place to work.